

Technical Sales Representative

Job Description:

We are an intermediate manufacturing company operating in the telecommunication industry currently employing 90 permanent staff and a number of contractors. The 95% of our production is being exported to our customers all over the world.

The Technical Sales Representative combines technical knowledge and sales skills. Our customers are mainly wholesales and professional buyers from organizations such as distribution companies, manufacturers, etc. To ensure top level customer service, the Technical Sales Representative will liaise regularly with Production, Engineering, Quality, Purchasing and our top Management.

Duties:

- Acquisition of new customers
- Sales and technical support for the portfolio of existing customers
- Achieving set sales targets
- Market research

Skills/Qualifications:

- A mechanical aptitude
- Ability to read and understand technical drawings
- Excellent command of English Language spoken and written
- Exceptional communication and interpersonal skills
- Strong Computer Skills
- Experience in technical sales
- Flexibility to work in a small, fast paced entrepreneurial service center environment
- Ability to travel and to work as a part of a team
- Driving License Class 'B'