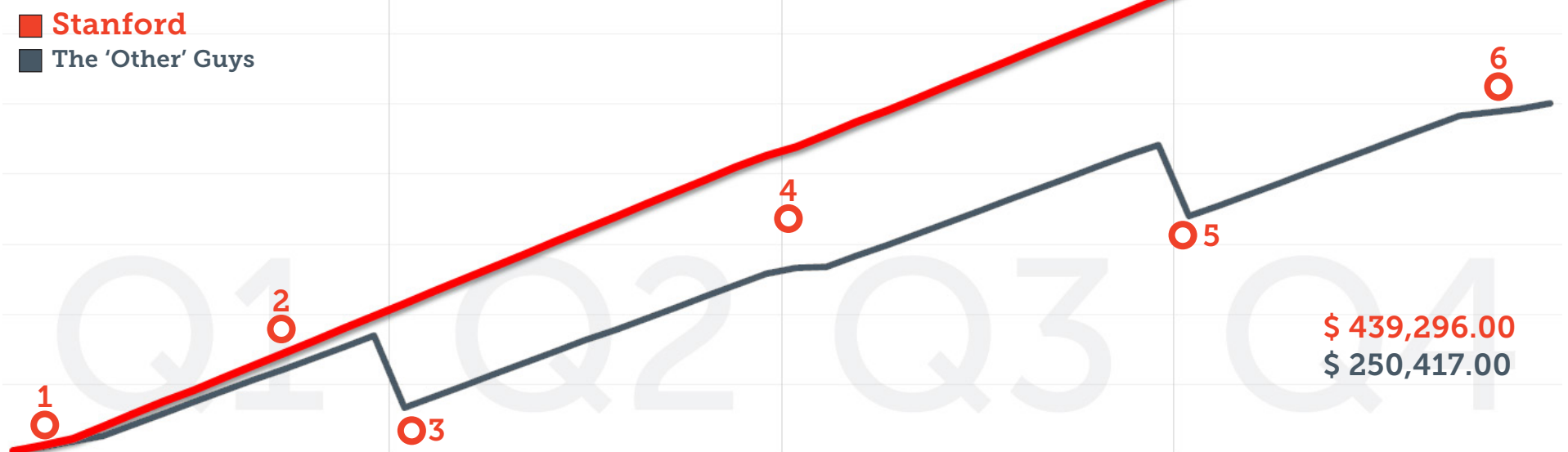


A Tale of 2 Seamers



Two companies purchase similar machines to do an equally similar job. Company A went with a seamer from the Other Guys Company, while Company B went with a Stanford Seammachine Jr.

- 1** After installation, operators are trained and production begins.

Company A: Dated machine operations and little formal training require a lengthy learning period before running at full speed.

Company B: The intuitive interface of the Stanford Seammachine Jr. reduces initial training to get you up and running quickly.

- 2** Once both operators get the hang of their machines, they are running at 300 mpm.

Company A: Poor solvent control causes all material during a speed change to have a bad seam and become scrap material.

Company B: The Stanford Seammachine Jr. creates virtually no wasted material during acceleration and deceleration, because our servo-controlled solvent dispenses with an advanced volume-compensating algorithm can save **160 master rolls each year!**

- 3** The first large shipment goes out to an existing customer.

Company A: The rolls were too loose and fell apart, causing the shipment to be returned. The order then needed to be reprinted and seamed again.

Company B: We've been doing tension control since 1943, Between our advanced tension control and our electronic oscillation, we know how to build quality rolls.

- 4** The control board for the oscillator malfunctioned, halting production.

Company A: The machine is down for a week waiting on a service call to diagnose the bad board, and the board to be shipped.

Company B: With the remote diagnostics that come standard in every Stanford machine, the Accraply service team is able to diagnose the issue quickly. The required part(s) can be sent and the machine can be operational in two (2) days.

- 5** Operator inattention caused the layflat to grow beyond the customer acceptable tolerance.

Company A: The operator didn't notice the problem for a shift, causing all the material produced that day to be scrapped.

Company B: The Stanford Layflat Monitor will instantly alert the operator when the layflat is outside acceptable tolerance, so it can be corrected immediately.

Accraply technology can produce nearly **Twice** the profit in the first year !



Seammachine jr.

Semi-Automatic Table

300 mpm
Single Shaft

200 mm
layflat

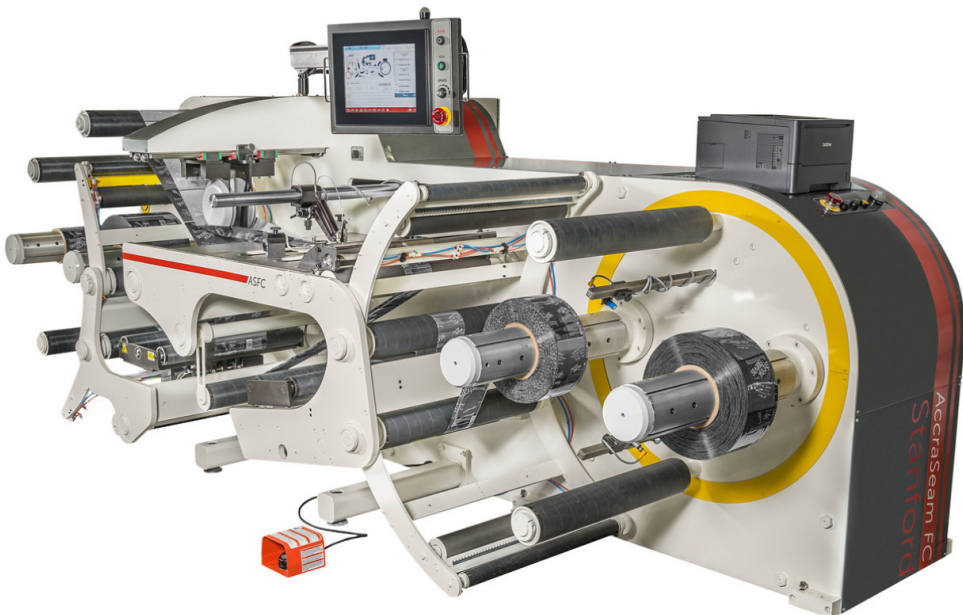


AccraSeam

Fully Automatic Table

600 mpm
Single Shaft

304 mm
layflat

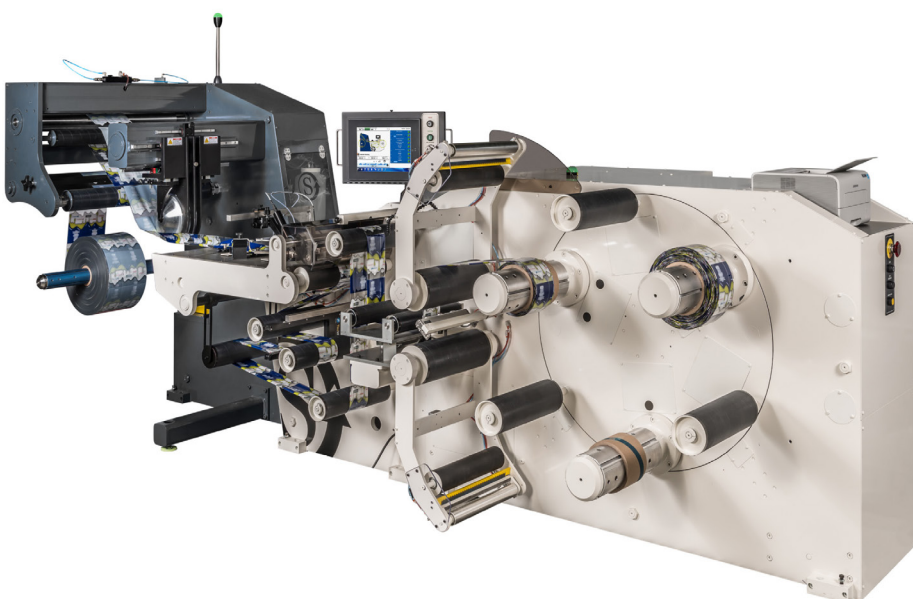


AccraSeam FC

Fully Automatic Table & Seam Setup

400 mpm
Non-Stop

304 mm
layflat



AccraSeam RT³

Fully Automatic Table

600 mpm
3-Shaft Rewind

304 mm
layflat

The Right Tool for the Right Job