

PRESS RELEASE

ALBIS PLASTIC and QUIMICOS & PLASTICOS form a strategic partnership in Brazil

➤ ALBIS' collaboration provides benefits for customers in South America

Hamburg, 6th February. ALBIS PLASTIC GmbH, global specialist for the distribution and compounding of technical thermoplasts located in Hamburg and QUIMICOS & PLASTICOS, one of the most renowned companies in the distribution of high performing engineering thermoplastics in Brazil have signed an agreement for Q&P to be the local distributor of their range of compounded products in Brazil effective January 1st 2014.

This arrangement will give customers in Brazil the option and the benefit of local inventory, local currency transactions and local technical support in all regions of Brazil. ALBIS will continue to supply and support its key global accounts located in Brazil on a direct basis.

Carsten W. Wörner, Chief Sales Officer at ALBIS Plastic Hamburg comments: 'ALBIS is very pleased about the collaboration with QUIMICOS & PLASTICOS in Brazil. We have high expectations in further expanding our business in South America and Brazil is the leading marketplace there for us; this is yet another milestone in our global sales strategy.'

In addition; Mike Gray, President of ALBIS PLASTICS Corporation, adds 'This partnership enables us to react quickly to the increasing local demand for our compounded materials and further expands our overall footprint in the Americas region.'

QUIMICOS & PLASTICOS profile in brief

QUIMICOS & PLASTICOS has been established since 1996 in the Brazilian engineering thermoplastics market, with a focus on developing new applications and finding technical solutions to fulfill customer requirements. For more information, please visit <http://www.qp.ind.br>

ALBIS PLASTIC profile in brief

ALBIS PLASTIC is one of the global operating companies in the distribution and compounding of technical thermoplastics. In addition to the product portfolio of well-known plastic manufacturers, ALBIS offers the plastic processing industry a diverse product range of high performance plastics, compound solutions and masterbatches. In the 2012 business year, the ALBIS Group, which has approximately 985 employees, achieved sales of 753 million euros. With 17 subsidiaries, the Hamburg-based company is represented in many European countries as well as in North Africa, the Far East and North America. ALBIS manufactures plastic compounds and masterbatches at three locations in Europe – Hamburg (Germany), Zülpich (Germany) and Manchester (United Kingdom), as well as in the new production site at Changshu, China. For more information, please visit <http://www.albis.com>.

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