

PRESS RELEASE

ALBIS PLASTIC expands partnership with Styrolution in Spain

- **ALBIS PLASTIC Iberia broadens its product portfolio to include Terluran standard ABS from Styrolution**

Hamburg, 21. Oktober 2013. The company ALBIS PLASTIC GmbH, worldwide specialist for the distribution and compounding of technical thermoplasts located in Hamburg, is broadening its portfolio of distribution brands for the Spanish market to include Terluran standard ABS from Styrolution. This reflects how both companies are consistently expanding their sales cooperation for standard thermoplasts in Europe.

"The cooperation with Styrolution is the expansion of a successful partnership that already exists in numerous European countries. With Styrolution, we now have a partner in Spain that, as the world's leading supplier of ABS polymers (Acrylonitrile-Butadiene-Styrene), has an excellent standing in the market", comments Susann Schrader, Director Business Line Standard Polymers at ALBIS PLASTIC.

The distribution agreement covers the injection moulding grades Terluran GP 22 and Terluran GP 35 as well as the extrusion type Terluran HI 10.

Whilst Terluran GP 22 stands out thanks to its very good impact resistance and heat stability, Terluran GP 35 is very easy-flowing for parts with thin wall gauges and long flow paths. Owing to its very even and light inherent colour, both grades are also highly suitable for self-colourisation. As standard, Terluran GP 22 and Terluran GP 35 are available worldwide in the colours "natural" and "black".

Until now, ALBIS has operated as a distribution partner for Styrolution not only in the sales markets of Germany, Austria, Switzerland (DACH region), but also in large parts of northern, central and eastern Europe. Pablo Esteras, Managing Director at ALBIS PLASTIC, emphasises the value of expanding this cooperation: "Further developing the business relationship with Styrolution in Spain strengthens our product portfolio and also allows us to provide a continuous regional supply of Terluran Standard."

Jens Kathmann, Vice President Commodity EMEA at Styrolution, adds: "For Styrolution, expanding the successful partnership with Albis in Spain to

include Terluran represents a further step toward optimising our distribution strategy in Europe. Albis is an important partner for us in terms of reaching our strategic goals in the European distribution segment."

For more information about Styrolution please visit www.styrolution.com

ALBIS PLASTIC profile in brief

ALBIS PLASTIC is one of the global operating companies in the distribution and compounding of technical thermoplastics. In addition to the product portfolio of well-known plastic manufacturers, ALBIS offers the plastic processing industry a diverse product range of high performance plastics, compound solutions and masterbatches. In the 2012 business year, the ALBIS Group, which has approximately 985 employees, achieved sales of 753 million euros. With 17 subsidiaries, the Hamburg-based company is represented in many European countries as well as in North Africa, the Far East and North America. ALBIS manufactures plastic compounds and masterbatches at three locations in Europe – Hamburg (Germany), Zülpich (Germany) and Manchester (United Kingdom), as well as in the new production site at Changshu, China. For more information, please visit <http://www.albis.com>.

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