



PRESS INFORMATION

ALBIS – BOPS' Authorized Distributor

Płock/ Hamburg, 20 February, 2017 – Basell Orlen Polyolefins Sprzedaż Sp. z o.o. (BOPS) appoints ALBIS Polska Sp. z o.o., being part of ALBIS PLASTIC GmbH (ALBIS), effective 01st March 2017 as a BOPS' Authorized Distributor for the Polish market. Starting this cooperation reflects BOPS' great care to secure high quality and complex servicing for small and medium companies operating in polyolefin conversion industry in Poland.

'We are looking forward to cooperating with ALBIS Polska Sp. z o.o.,' said Helena Huovinen, Chief Executive Office of BOPS. 'They are a reliable partner, who within the global network to which they belong, have proved their market capability as a distributor working with amongst others LyondellBasell in Europe. We are convinced that our collaboration will positively and to a great extent influence development of the Polish polyolefin market,' added Helena Huovinen.

"ALBIS Polska has a strong team and business in Poland and this co-operation with BOPS will complement our existing product portfolio providing our customers with access to an excellent product and service offering. BOPS is a market leader in polyolefins and our collaboration brings together their product expertise with our strong sales network and customer focus to the Polish market," commented Ian Mills, Chief Sales Officer of ALBIS PLASTIC GmbH. In addition Mills added "ALBIS has a comprehensive knowledge of the BOPS' product portfolio due its wide ranging co-operation with LyondellBasell across Europe and this will enable a fast start for customers in Poland.

In order to provide quick deliveries and complex service to polyolefin converters in Poland, BOPS concentrates to service big companies, while BOPS' Authorized Distributors reach directly companies from small and medium sector. Those Authorized Distributors regularly participate in training on new products and services provided by BOPS. They also receive BOPS' marketing support. The Authorized Distributors are an extended arm of BOPS and are equally responsible for complex services for the recipients of materials offered by BOPS.

Such a distribution model has been functioning in BOPS for years and proved to be effective. It is optimal for all parties involved and in particular to polyolefin converters in Poland, as thanks to it they are immediately serviced by the closest partner in the entire BOPS supply chain.

ALBIS PLASTIC profile in brief

ALBIS PLASTIC is one of the leading globally operating companies in the distribution and compounding of technical thermoplastics. In addition to the product portfolio of well-known plastic manufacturers, ALBIS offers the plastic processing industry a diverse product range of high performance plastics, compound solutions and masterbatches. In 2015, the ALBIS Group, which has approximately 1200 employees, achieved sales of 905 million euros. With 23 foreign subsidiaries, the Hamburg based company is strongly represented in Europe with a growing presence in North Africa, the Far East and America.

ALBIS produces plastic compounds and masterbatches at six sites; Hamburg (Germany), Zülpich (Germany), Obernburg (Germany), Manchester (UK), Humenné (Slovakia) and Changshu (China). In Duncan, South Carolina (USA) ALBIS will also establish a new production plant for technical compounds. In addition ALBIS is the major partner in the newly founded ALBIS Barnet Polymers LLC a joint venture with William Barnet & Son, which is also headquartered in Duncan. This is a recycling business processing post-industrial raw materials, which will be used, in the compounding of ALTECH[®] ECO products.

For more information, please visit <http://www.albis.com> and <http://www.albisbarnet.com>.

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Basell Orlen Polyolefins Sprzedaż Sp. z o.o. profile in brief

Basell Orlen Polyolefins Sprzedaż Sp. z o.o. is a sales, wholly-owned subsidiary of Basell Orlen Polyolefins Sp. z o.o. (BOP). BOP is a member of the LyondellBasell and ORLEN family of companies. BOP is a joint venture company between Basell Europe Holdings B.V. and PKN ORLEN S.A., with each holding 50 percent share. BOP has world-scale plants in Plock for the production of polypropylene and polyethylene. More about Basell Orlen Polyolefins Sp. z o.o. and Basell Orlen Polyolefins Sprzedaż Sp. z o.o. at: www.basellorlen.pl

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