



Your Passion For Marketing Our Passion For Motion Control

We are the Chinese subsidiary of Baumer Group, an international manufacturer of Sensor Solutions, Motion Control, Process Instrumentation and Vision Technology products. We are known for our high quality, precision and reliability. We owe this success to our employees who are passionate, best-qualified and highly committed to find best solutions for our customers.

To strengthen our team, we are looking for you as:

Product Manager-Motion Control (BACN113)

In the role as Product Manager for Motion Control, you will be responsible for guiding sales team to achieve the business target of the assigned industry, tracking new potential projects and business, and participating in marketing activities to achieve profitable growth in the area of MC.

Your challenge:

- Assist PMM to develop the strategic marketing and business plan of product segment MC;
- Initiate research and analysis of the focus industries, competitors and internal developments;
- Develop and train the sales team in order to ensure that they are well-motivated and equipped for current and future business challenges;
- Guide sales team to achieve the business target of the assigned industry;
- Track new potential projects and business and report to PMM on a routine basis;
- Participate in marketing activities to achieve the profitable growth in the area of MC, including trade fairs, seminars and product trainings for customers, etc;
- Support marketing with literatures, product brochures, training materials, etc.



Requirements:

- The candidate should have at least Bachelor's degree in the field of electrical engineering/automation technology or equal major;
- Familiar with CANopen, Profibus and EtherCAT/NET;
- Familiar with PLC and Converter technology.
- Oversea study and working experience is a plus;
- Ability to work in a solution-oriented and analytic way with the aim to competently consult and convince the customer;
- Fluent written and spoken in English or German language;
- Command of standard office software;
- Can work under pressure;
- Travel frequently.

Please call Mrs. Mei (+86 21 3373 8297) for more information or forward your application to hr.cn@baumer.com

Baumer (China) Co., Ltd., Building 11, No. 1525 Minqiang Road, Songjiang Industry Park, 201612, Shanghai, P.R.China