Save 8% to 10% of total standby power system costs.

With EnviroGuard's patented, state-of-the-art, UL Listed and modular spill containment technology, you can contain any size battery rack or cabinet configuration (including raised computer room floor applications). Also, by consulting with specifying engineers, real estate professionals, property and facilities management and approved equipment manufacturers, we help you meet compliance to Fire Codes, OSHA, EPA and any other regulating authority.

As a result of our customized and industry-leading solutions, you can significantly reduce your data center construction and scheduled maintenance expenses. Moreover, we can help you achieve energy and sustainability goals through power assurance services. **Call us today and learn how you can establish compliance solutions *and* cost savings.**

Risk Assessment

✓ Overpaying for environmental and code compliance? ***Let us reduce your infrastructure cost.***

✓ Falling short of your environmental compliance objectives? ***We deliver the solutions that support your needs.***

✓ Is a compliance standard in place for your mission critical sites? ***We help you avoid expensive mistakes and fines.***

Data Center Solutions

Our suite of products, services and education for Data Center, Mission Critical Facilities and Enterprise provide the latest in technology for reduced risk and lower cost of compliance:

- Battery Room Compliance
- Facility Safety Management
- On-line Configuration & Ordering

- Nationwide Sales and Service
- Consulting, Service and Support
- Battery Room Assurance

- Energy and Compliance Audits
- Facility Hazmat Compliance
- OSHA & EPA Training and Education

Partial List of Companies Reducing Cost of Compliance

Agilent Technologies, Inc.	Honeywell International Inc.	Pilgrim's Pride Corporation
Apple Computer, Inc.	International Paper Company	Prudential Financial, Inc.
Automatic Data Processing, Inc.	J. C. Penney Company, Inc.	QUALCOMM Incorporated
Bank of America Corporation	Johnson & Johnson	Quest Diagnostics Incorporated
Borders Group, Inc.	JPMorgan Chase & Co.	Safeway Inc.
Capital One Financial Corporation	Kimberly-Clark Corporation	Sun Microsystems, Inc.
Caterpillar Inc.	Lehman Brothers Holdings Inc.	SunGard Data Systems Inc.
Cisco Systems, Inc.	Lexmark International, Inc.	SunTrust Banks, Inc.
Citigroup Inc.	Liberty Mutual Holding Company, Inc.	Texas Instruments Incorporated
Computer Sciences Corporation	Lockheed Martin Corporation	The Bank of New York Company, Inc.
Dell Inc.	Lowe's Companies, Inc.	The Goldman Sachs Group, Inc.
eBay Inc.	Marriott International, Inc.	The McGraw-Hill Companies, Inc.
FedEx Corporation	Microsoft Corporation	Time Warner Inc.
Fidelity National Financial, Inc.	Monsanto Company	United Parcel Service, Inc.
Ford Motor Company	Morgan Stanley	UnitedHealth Group Incorporated
Gap Inc.	Nationwide Mutual Insurance Company	Wal-Mart Stores, Inc.
General Electric Company	New York Life Insurance Company	Wells Fargo & Company
Hewlett-Packard Company	Oracle Corporation	Yahoo! Inc.

Note: A comprehensive list of customers is available upon request.

ENVIROGUARD
Global Compliance Solutions

Flooded Battery Compliance

Lower Compliance Costs | Powerful Flexibility | Unsurpassed Protection

Get one powerful system to address multiple situations.

EnviroGuard spill containment systems lower the cost of compliance. Our exclusive features deliver unsurpassed protection in the event of unintentional electrolyte spills, and our patented modular spill containment systems enable unlimited sizes and configurations (via a scalable 3-part barrier design).

Through our innovative and flexible approach, you get the right solution for your specific requirements. Moreover, this innovative UL Listed system is an excellent choice for new construction and retrofit. **Ask your sales person how you can save 8% to 10% of total costs utilizing our UL Listed modular spill containment technology.**

Risk Assessment

✓ Spill containment underneath every battery system? *Let our systems deliver superior protection and reliability.*

✓ Expensive containment system installation and maintenance? *Our customized and flexible approach will lower your installation and maintenance cost.*

✓ UL Listed products required in your municipality? *We deliver comprehensive compliance solutions approved by the AHJ.*

Patented Modular System Fits ALL Applications

EnviroGuard's patented spill containment systems provide flexibility and modularity for new construction, retrofit under racks or whole room containment. A scalable 3-part barrier can create unlimited combinations of spill containment configurations. With additional systems and custom engineering available, EnviroGuard will meet your every flooded battery need and compliance requirement.

These UL Listed modular systems have been rigorously tested to ASTM standards for puncture resistance, liquid tightness and neutralization. Systems include puncture and corrosive resistant liner, choice of barrier, UL Acid Neutralization and Absorption Pillows and all required hardware for a complete turnkey spill containment system.

US Patents: 7,124,771 B2; 6,091,946 B2; 6,308,721 B1; 6,395,417 B1; 7,428,911 B1. Other patents pending.

Applications

UL Listed Spill Containment
- Liner Based Systems
- UL Listed Retrofit
- NEBS (Seismic) Approved

Non UL Listed Spill Containment
- Epoxy Based Systems
- Retrofit Systems
- Acid Resistant Trays

Custom Spill Containment
- Whole Room Containment
- Stainless Steel Pans
- Acid Resistant Pan

Eagle Modular UL Spill Containment

Eagle Modular UL Spill Containment

Condor Modular UL Spill Containment

Condor Epoxy Spill Containment

Condor Epoxy Spill Containment

Acid Resistant Pans (Poly or Stainless Steel)

EnviroTray Spill Containment

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Save 10% to 15% versus flooded spill containment.

Because spill containment requirements vary considerably between municipalities and Authorities Having Jurisdiction (AHJ), EnviroGuard delivers multiple VRLA solutions that feature integrated cabinet and battery trays that provide built-in compliance.

Also, as AHJs often require spill containment for VRLA batteries based on the MSDS, and not necessarily on the volume of electrolyte, we ensure that any solution provided is at minimal cost. From neutralization to spill control, we offer a variety of approved solutions so you get the right compliance and prevent costly retrofits. EnviroGuard's "Next Generation" spill containment systems save you cost since they are designed for the latest codes and regulations. **Call us today and discover how our VRLA solutions can save you money and time.**

Risk Assessment

✓ Spill containment required for VRLA batteries in your municipality? *Let us deliver custom solutions for your specific needs.*

✓ Have approved methods and materials for neutralization? *We utilize the best technology to ensure the right compliance.*

✓ Know the Authorities Having Jurisdiction (AHJ)? *We have the knowledge, experience, and relationships to make VRLA Battery Compliance as smooth as possible.*

EnviroGuard's "Next Generation" Solutions

EnviroGuard delivers the right compliance for VRLA battery systems with "Next Generation" products designed to save costs, minimize risks and meet the latest Federal, State and local code requirements in any geographic location for:

- 7 and 10 VRLA Design
- 20 year Modular Stacks
- Single and Multiple Battery Cabinets

- Integrated Battery Cabinets
- Relay Racks
- Data Center "Container" Solutions

- Manual Neutralization Kits
- Raised Floor Applications
- And more…

Applications

UL Listed
- VRLA Cabinet Systems
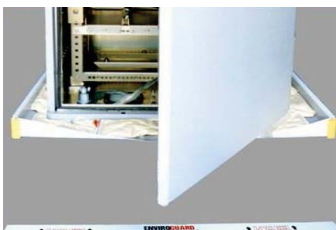- VRLA Battery Racks
- Multi-cabinet Containment

Non UL Listed Spill Containment
- 20 year Battery Stack Trays
- Acid Resistant Trays (ART)
- Heavy Duty Relay Rack Trays

Custom Spill Containment
- Custom Fabricated Trays
- In-Cabinet Neutralization
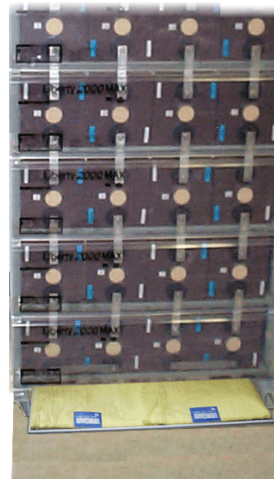- Raised Floor Solutions

Hawk UL Cabinet Spill Containment
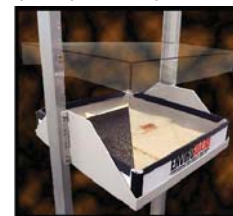

Cabinet Containment Systems

Cabinet Containment Systems

20 Year VRLA Battery Neutralization

Heavy Duty Relay Rack Tray with Neutralization

Raven Spill Containment System

ENVIROGUARD
Global Compliance Solutions

Ensure compliance and lower your risk profile.

We help facility and industrial management minimize risk through products designed for Hazmat, OSHA and EPA standards. Through facility auditing, site assessments, recommendations and education, we also provide compliance with Federal, State and local codes and regulations.

Our solutions include battery room safety, battery and hydrogen gas monitoring, generator containment, hazmat compliance, facility safety, first responder spill kits, hazardous materials management and more. Additionally, we can help you achieve environmental objectives and "green" initiatives, as well as LEED certification, through our proactive planning and environmental compliance equipment. **Ask your sales person how our facilities safety management can protect and strengthen your business.**

Risk Assessment

✓ Is a Hazardous Materials Management Plan (HMMP) in place? *We handle your compliance strategy and reduce your risk.*

✓ Have you completed a comprehensive energy and power consumption audit? *Let our services save you time and money.*

✓ Are you currently performing internal and external audits? *Our assessment services help you meet requirements of Fire Code, OSHA, EPA and any other regulating authority.*

Facility Safety Solutions

Facility Safety Solutions lower risks through compliance to Federal, State and local codes and regulations and requirements of all Authorities Having Jurisdiction (AHJ):

- Uniform Fire Code (UFC)
- National Fire Protection Association (NFPA)
- International Fire Code (IFC)
- Environmental Protection Agency (EPA)
- Occupational Safety and Health Administration (OSHA)
- Spill Prevention, Control and Countermeasures Act (SPCC)

- Universal Waste Regulations (40 CFR part 273)
- Emergency Planning & Community Right-to-Know Act (EPCRA)
- Toxic Substances Control Act (TSCA)
- Insurance Loss Prevention
- ISO 14001 Environmental Management Standard
- And more...

Facility Safety Products

Battery Room Safety
- Spill Clean-up Kits
- Eyewash Stations
- Signage
- Acid Resistant Aisle Mats
- Insulated Mats & Battery Blankets
- Leak Detectors
- Bundled Compliance Packages
- And more...

Monitoring:
- Battery & Thermal Runaway
- Hydrogen Gas Sensors
- Environmental

Universal Waste Recycling:
- Fluorescent Lamps
- Alkaline Batteries
- E-Waste

Facility Compliance:
- Containment Berms & Trays
- Drain Seals
- Safety Guard Rails
- Stormwater Runoff Control
- Drum Overpacks
- Spill Decks & Pallets
- Emergency Lighting
- And More...

Deluxe Compliance Bundle

Prepaid Lamp Recycling

Portable Generator Containment

ENVIROGUARD
Global Compliance Solutions

Save time, money and headaches with our online ordering.

EnviroGuard Online features an easy-to-use configuration application as well as sizing tools, CAD drawings, quote printing and order generation for spill containment, battery room safety and facility compliance products. Additionally, our interactive application retains order history and provides up-to-date order and shipment status. (Joint venture licensing is available.)

Authorized users also have exclusive access to an expanded Compliance Knowledge Center; a powerful resource for compliance reference, code research, training and industry best practices to facilitate product selection and purchase decisions.

Visit EnviroGuardOnline.com and let our online system simplify your ordering process.
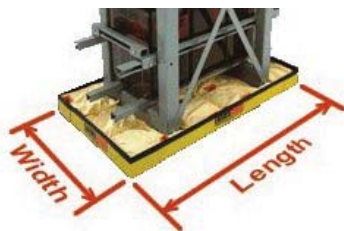
Exclusive Online Application

Exclusive online application takes the guesswork out of selecting a spill containment system and saves you time and costs with 7x24 access to spill containment configuration, sizing and quoting. Safety products and accessories can be added to create a complete compliance solution at your fingertips:
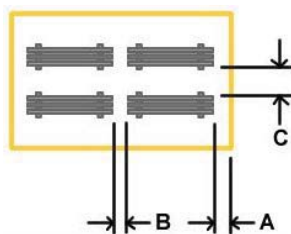
- Convenient Product Selection
- Optional Sizing and Configuration
- Supported PDA Enabled

- Safety Products and Accessories
- Pricing and Quote Development
- Order and Shipment Status

- Spec Sheet & MSDS Download
- Drawings on Demand
- Compliance Knowledge Center

Intuitive and Easy to Use

- Optional methods for sizing
- Rack/Cabinet configuration selection
- Quote Generation to MS Excel

- Quote Lookup and Editing
- On-line Ordering Option
- Order and Shipment Status

- Spec Sheet &MSDS Download
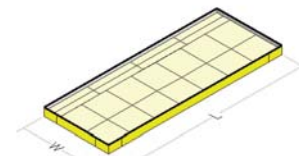- Drawing on Demand
- FAQ & Document Download

Size Containment by Rack Size, Model Number or Actual Measurements

Choose Configuration for Single to Multiple Racks/Cabinets

Number	Company		Amount	Ordered	Requested Ship Date	Ship Date
Outside Order						
E11756	Acme Battery Co. - Any User	Demo Site	$15,868.14	04/09/2009		
E12308	Acme Battery Co. - Any User	new battery room	$2,555.97	06/04/2009	07/04/2009	
E12665	Acme Battery Co. - Any User	Test Battery Room Quote	$1,659.29	06/17/2009	07/04/2009	

Order and Shipment Status

Drawings on Demand

ENVIROGUARD
Global Compliance Solutions

Consulting, Service and Support staff can help you lower the cost of compliance.

Our highly qualified personnel are specialists in hazardous material handling, compliance and management. Additionally, we combine our deep expertise with a National Network that delivers standby power system assurance and exceptional customer service. As a result, we can deliver effective lifecycle solutions, from engineering to disposal, that enable Mission Critical Facilities to achieve and maintain cost effective compliance.

Our consulting services and support provide facility and standby power assurance for compliance and lower corporate risks. **Contact us today and learn how our unique consultative approach can identify and implement the right compliance solution for your specific needs.**

Risk Assessment

✓ Need a comprehensive energy and power consumption audit? *Let our consulting services save you time and money.*

✓ Performing internal and external audits? *We thoroughly understand the requirements of Fire Codes, OSHA, EPA and any other regulating authority.*

✓ Re-commissioned your Mission Critical Facility? *We help your facilities achieve compliance at reduced costs.*

Consulting and Assessment Services

Professional consulting and assessment services deliver expert compliance recommendations for your facility and backup power systems to reduce costs and lower risk of incident to:

- Achieve Corporate Environmental Guidelines
- Facilitate LEED Qualification
- Prevent fines and penalties
- Maximize Uptime
- Lower Energy Consumption
- Ensure a Safe Environment

Service

Consulting
- Engineering Support
- Code and Regulations Advisory
- Compliance and Safety
- Energy Usage

Assurance Service
- Facility and Site Assessment
- ISO14001 and TL 9000 Audits
- Power System Monitoring
- Standby Power Assurance

Mission Critical Support
- Project Management
- Hydrogen Gas Monitor Calibrations
- Start-up Services
- Retrofit Training and Installation

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Nationwide Sales and Service Network

Wide Geographic Coverage | Local Support |Uncompromising Customer Service

Get superior expertise and exceptional customer service across the country.

Our Nationwide Sales and Service Network consist of strategic partners, distributors and service groups that provide product sales, installation, maintenance and support. Through this extensive and experienced network, we ensure your battery room meets all Federal, State and local requirements.

Additionally, our ongoing product, compliance and installation training (direct from EnviroGuard) ensures lifecycle support 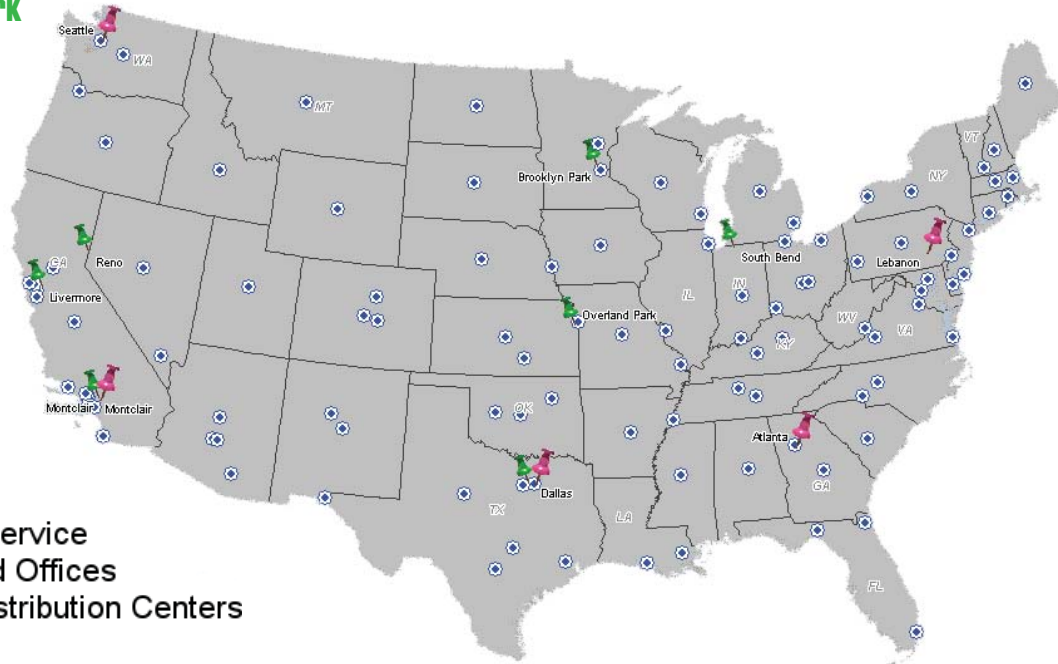from your local supplier for unparalleled service and expertise. **Contact us today and learn how we can deliver exceptional sales and service support via our local and nationwide network.**

EnviroGuard Distributor and Service Network

Our extensive network provides design, sales, fulfillment, installation, service and more nationwide:

- United States, Canada and International
- Original Equipment Manufacturers
- Over 500 Distributors and Dealers

- Electrical and Installation Contractors
- Greater than 500 Factory Trained Installers
- 8 Distribution Locations Nationwide

Nationwide Network

- Sales and Service
- EnviroGuard Offices
- Regional Distribution Centers

ENVIROGUARD
Global Compliance Solutions

EnviroGuard Compliance Knowledge Center

An information exchange that improves your decision-making process.

EnviroGuard's Compliance Knowledge Center (CKC) provides a wealth of information on backup power and facility compliance, safety and sustainability. This powerful resource helps you facilitate sound decisions during specifying, selecting and purchasing for lower cost of compliance.

In addition to 7x24 access to white papers, application briefs, training and other compliance resources, the CKC also features Total Cost of Ownership models for Flooded Battery and VRLA Standby Power Systems. As a result, you can make better financial decisions. Plus, our exclusive CKC offers document downloads at no additional cost. **Visit ComplianceKnowledgeCenter.com and let our information resources make your decisions stronger and more efficient.**

EnviroGuard Compliance Knowledge Center

The EnviroGuard Compliance Knowledge Center is your resource for facility and battery room compliance:

- Compliance Documents Library
- Convenient on-site or on-line training
- Over 200 Training Topics for Safety & Environment

- Total Cost of Ownership Models
- Codes and Federal Regulations Lookup
- Register to webinars and training

ComplianceKnowledgeCenter.com

Compliance Resources

Webinars:
- Battery Room Compliance
- Codes and regulations
- Installation and setup
- Maintenance
- And more…

Onsite or Online Training:
- Safety (OSHA)
- Environmental (EPA)
- Human Resources
- Codes and Regulations
- And more…

Documents Downloads:
- White papers
- Application Briefs
- Assessment checklists
- Case Studies
- TCO Case Analysis

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ENVIROGUARD
Global Compliance Solutions

Woman Owned Business Enterprise | ISO9001:2000 Quality System | Assured Compliance

Our Certifications and Quality Assurance protect your business and reduce costs.

Client's gain advantages in compliance and quality through technologically advanced products and services.

- ✓ FIRST with a patented spill containment system
- ✓ FIRST with UL Listed spill containment systems and Retrofit Solutions
- ✓ FIRST with UL Recognized Class 1 Fire Rated Pillows
- ✓ FIRST with ISO9001:2008 Registered Quality System
- ✓ FIRST to offer Online Sizing and Pricing

In addition to world-class customer service and deep industry knowledge, we provide online configuration and pricing, lifecycle management and a comprehensive Compliance Knowledge Center

Risk Assessment

- ✓ Do you have a supplier diversity program? *We are a certified Woman Owned Business Enterprise.*

- ✓ Does your company have a supplier approval and standards department? *Let our experience help you through the approval and standards process.*

- ✓ Do you have a product approval process? *We help your facilities achieve compliance at reduced costs.*

Certifications and Approvals

- ISO 9001:2000 Certified Quality System
- Woman Owned Business, # 94CS0001
- Patents Issued and other Patents Pending

- Underwriters Laboratories, VXMB
- Underwriters Laboratories, VXMB2
- NEBS, Telcordia GR-63-CORE

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