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Membership Application

Wireless Sales and Service Providers

We wish to join the Enterprise Wireless Alliance, as the services and information provided will support our business objectives in the wireless industry. The person below will be our point of contact for EWA membership information. We will notify EWA separately of any additional employees who should receive EWA communications such as newsletters, special bulletins, and other informative materials.

Contact name:

Company name:

Mailing Address:

City, State, Zip Code:

Phone:

Email:

Web Site URL:

Membership Classification and Annual Dues: Please select the classification that reflects your business activity.

- **Wireless Sales & Service Organizations:** dealers, reps, others that market, distribute, sell, and service wireless communications systems and devices (manufacturers or developers of systems and devices would be "vendor" members)
\$495/year
- **Communications Service Providers:** system/network operators, entities providing private or commercial communications services

1 - 1,000 Subscriber Units: \$495/year	1,001 - 5,000 Subscriber Units: \$1,500/year
5,001 - 20,000 Subscriber Units: \$5,000/year	> 20,000 Subscriber Units: \$10,000/year

I am also interested in the following services:

\$1500 - Premier Reporting Dues: \$1,500 includes Basic Membership (\$495) plus Premier reporting. \$1,250 for USMSS Members. Includes Market Area Licensing, Exclusive Frequency Availability, System Protection, and Narrowband Compliance Reports.

\$ - License Management Dues: (no. of call signs) at \$10/call sign (\$500 minimum)

\$ - Enterprise Wireless Solutions Center®: Increase sales, receive RFPs via buyers' online research resource. (See reverse)

EWA Membership Incentive Program: Please send me information about how we can earn \$40-\$600 in commissions by signing up our customers eligible for membership in EWA.

Payment Method: (Please select one)

Manufacturer co-op (*EWA Membership is covered 100% by Kenwood and Motorola co-op*)

Motorola – Contact me to authorize EWA to file my co-op with Motorola

Print Name:

Email:

(Provide name and email only if different from above)

Kenwood – Payment enclosed. Please send payment receipt for me to submit to Kenwood co-op

Check enclosed for \$
Please charge \$

to

Visa

Send Invoice for \$
MasterCard

w/PO #
American Express

Account Number:

Expiration Date:

Cardholder Name:

Signature:

Date:

Membership Services

Make more sales! Protect your system! Avoid higher costs!
These reporting services may be bundled for 50% in savings!

Premier Reporting Services

EWA
Members

Market Area FCC Licensing Reports: Site based weekly band-by-band report of all licensing activity within a defined market area. Increase your sales and customer base by staying informed of any new licensing activity filed to the FCC in all Land Mobile frequency bands. This weekly report gives you actionable intelligence you can use immediately to assist new or existing customers with their spectrum decisions. \$1,000/year

System Protection: Weekly report of new FCC applications filed on your licensed spectrum. Be aware of new license assignments in your area that may potentially infringe on your system. This report alerts you when applications are filed requesting your existing frequencies. Be proactive and identify potential interference issues before they happen. \$750/year/3
call signs

Exclusive Frequency Availability: Monthly exclusive analysis identifying the availability of FB8, 800 or 900 MHz channels on three specific sites you provide. EWA will apply to the FCC to secure any of the identified exclusive channels upon request. What is the value of an exclusive channel to your business? \$1,000/year/
3 sites

Narrowband Licensee Compliance Report: Statewide report identifying all VHF & UHF business/industrial and public safety licensees still licensed on wideband. Discover the potential for new customers. \$250/State
(As
requested)

License Renewal Alerts: New sales tool coming mid-2012! Discover which licenses within a particular market area are due to expire in the next sixty days. Tbd

Bundle these Premier Reporting Services for \$1,500/year, including membership.

Additional Membership Services

License Management: Free your staff from bureaucratic hassles so they can do more for your business. Avoid fines and expenses due to renewal, construction notification and FCC rule compliance problems. EWA will provide you with a basic license summary for \$150, or with a more detailed analysis of existing licenses for \$50 per call sign. Ask EWA to manage your entire license inventory, starting at \$500/year. You'll wonder how you managed without it.

Enterprise Wireless Solutions Center®: Advertise with EWA so enterprise and government organizations will find your company while they research solutions online. Buyers will discover information about your company, products, and services. Level 1, \$595; Level 2, \$1400; Level 3, \$2900.

ATTENTION MOTOROLA AND KENWOOD DEALERS:
EWA membership dues for these services are eligible for 100% co-op

For information about these and other membership services, please contact
Ellen Fishel, 703-797-5108, Ellen.Fishel@EnterpriseWireless.org