



## CORPORATE OVERVIEW



# CORPORATE OVERVIEW

## EF Johnson Technologies, Inc.

EFJohnson has a renewed focus on delivering the highest quality, innovative, and cost-effective P25 solutions for public safety. We are dedicated to building personalized long-term partnerships, ensuring each customer receives the complete turnkey solution that works best for their mission critical needs. With new leadership, streamlined operations, and manufacturing improvements, we continue to move forward and are eager to show you a smarter way to P25.

## Customers

- | First responders in public safety and public service
- | Federal government
- | State and local government
- | Military

## Company Profile

- | Corporate headquarters are in Irving, TX
- | Satellite offices in Waseca, MN & Lincoln, NE
- | Approximately 200 employees



## Strategic Vision & Direction

In 2014, EF Johnson Technologies, Inc. was acquired by JVCKENWOOD Corporation, a global manufacturer specializing in electronics and entertainment products. The acquisition was integral to JVCKENWOOD's overall strategic initiative to increase its focus on professional communications, especially the U.S. public safety market. EFJohnson continues to operate as its own company, with the backing of a large-scale communications-focused parent. EFJohnson leads the overall corporate P25 initiatives, leveraging its P25 expertise and focus on mission critical quality products.

EFJohnson under the leadership of Jim Green, appointed as the company's president and CEO in 2014, continues to focus on innovating, developing, and manufacturing the highest quality mission critical communications solutions while delivering outstanding customer service and support.

### History of EFJohnson

**1923**

E.F. Johnson Company  
was founded

**1939**

First public safety  
product was  
manufactured

**1980**

First company to  
introduce trunked  
systems for public safety

**1998**

Founding member of  
P25 Technology Interest  
Group

**2005**

Introduced distributed  
architecture system  
for P25

**2**



## P25 Solutions

### Systems

Smarter system design makes EFJohnson's ATLAS® P25 System Solution the most reliable, cost-efficient option available in the communications marketplace. Our patented, distributed architecture eliminates the need for a large, expensive central controller and makes the system resilient enough to withstand multiple points of communication failure without affecting the rest of the system. The ATLAS solution enables plug-and-play deployments capable of supporting hybrid system configurations. ATLAS is a smarter option for users who want a reliable, resilient, cost-efficient system solution while offering the flexibility to start small and grow as their capacity and budget expands.

### Portable/Mobile Two Way Radios

Our award-winning radios are used throughout the world by military, police, fire, paramedics, and homeland security personnel. We were the first supplier to implement the AMBE+2 vocoder into our radios for superior digital sound. Our radios have remarkable versatility because of their interoperability with Project 25 trunked and conventional modes, APCO 16 Motorola SMARTNET®/SmartZone®, and Project 25 Phase II TDMA.

## VIKING VP600 | VP900 | VM600

Smarter engineering makes EFJohnson's new Viking® series of radios a reliable option that is easy to operate. We listened to our end-users and created a rugged radio that offers effortless communications in even the most hazardous environments. With P25 Phase II, industry-leading audio & noise cancellation, and advanced visual features, the Viking series features single band, multi-band, and FIRE offerings providing value-packed, high-quality options for first responders.



## Management Team

**Jim Green**  
*President & CEO*

**Jana Ahlfinger Bell**  
*Executive VP & CFO*

**Shoichiro Yamakoshi**  
*Senior Executive VP*

**Tom LaHoda**  
*Senior VP, Sales*

**Karthik Rangarajan**  
*VP, Marketing & Product Engineering*

**Timi Jackson**  
*VP & General Counsel*

**Josh Prater**  
*VP, Information Technology*

**Ryan Cooke**  
*VP, Operations*

**Justin Spruill**  
*VP, Systems*

**2009**

StarGate® Dispatch Console introduced

**2010**

51Fire ES introduced - first portable designed specifically for firefighters

**2011**

ATLAS® P25 system solutions introduced

**2012**

Viking® VP600 portable radio introduced

**2013**

Viking® VP900 Multi-Band & Viking FIRE portables introduced

**2014**

Viking® VM600 mobile introduced



Scan this code to see our  
YouTube Channel



1440 Corporate Drive | Irving, TX 75038 | 972.819.0700 | [www.efjohnson.com](http://www.efjohnson.com)

All specifications are subject to change without notice.  
Please check our website for the latest revision.  
04.25.14 © Copyright 2014 EFJohnson