

AS SEEN IN

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Anniversary



INDUSTRIAL *Community*

The industry newspaper

May 2003

Hidalgo and Star Counties

Volume 2

No. 13

Successful Companies



► Chip-Tech's Rio Grande Valley's regional manager, Dan Flores, knows that 2003 will be an interesting time for the Valley and Chip-Tech.



Chip-Tech, Ltd.

Chip-Tech, Ltd., founded in 1989, with the desire to bring the distribution of electronic components to a new level. In an industry with tens of thousands of manufacturers, engineers and assembly houses Chip-Tech was designed to fill that void created by allocation, obsolescence and shortages in the parts supply line.

Robert Glenn created Chip-Tech, Ltd., was strongly committed to the electronics industry for more than six years. While working and learning in another

company involved in distribution, Mr. Glenn recognizes a clear need for a customer oriented sales organization that would perform to a higher standard.

At the very beginning Robert was joined by Ivy Raffie who brought her years of experience in office management and customer relations to the Chip-Tech Ms. Raffie had gained invaluable experience in these areas, specifically customer relations, for a utility company dealing with a customer base in the thousands.

Neal Stevens came abroad bringing

years of experience to Chip-Tech. Mr. Stevens' background as an entrepreneur, having owned and operated several successful businesses, would bring organizational skills and experience to the Chip-Tech senior management team.

Initially Chip-Tech, Ltd. operated in very modest surroundings occupying only 300 hundred square feet and with a staff of 2. Today's Chip-Tech is rapidly outgrowing its 10,000 square foot facility where over 40 employees focus on customers needs daily.

Chip-Tech, Ltd. continues to increase its presence in the Rio Grande Valley Maquila Industry. Chip-Tech already has In - plant facilities in Reynosa, warehousing in Pharr and numerous maquiladoras under contract with inventory programs.

Chip-Tech's Support Team is well trained and versed in the understanding that the customer comes first and the production lines must run.

Chip-Tech's future is as big as the Texas skies. Chip-Tech will sponsor the

Killer Bee Mascot. They worked out a deal with the organization because they want to be part of the team and give back to the Valley, as it has become a second home for Chip-Tech. Their logo will appear on the back of the Killer bees mascots jersey.

CTL have also established 2 new in-plant stores one is located at Los Indios, which is on the U.S. side, and the other is across the border in Matamoros, Tamaulipas; placed in the Parque Industrial del Norte.

For more information please visit www.chiptech.com.