

## Mission

CommScope enables communication through a constant focus on innovation, agility and integrity. We drive innovation in wired and wireless networks with high-performance, high-quality products and solutions. We help our customers solve business challenges and adapt to change quickly. And we operate with integrity to deliver strategic growth opportunities for our customers, value to our owners and a thriving, collaborative culture for our diverse employees.

## Your Network Runs on CommScope

[CommScope](#) helps companies around the world design, build and manage their wired and wireless networks. Our vast portfolio of network infrastructure includes some of the world's most robust and innovative wireless and fiber optic solutions. Our talented and experienced global team is driven to help customers increase bandwidth; maximize existing capacity; improve network performance and availability; increase energy efficiency; and simplify technology migration. You will find our solutions in the largest buildings, venues and outdoor spaces; in data centers and buildings of all shapes, sizes and complexity; at wireless cell sites; in telecom central offices and cable headends; in FTTx deployments; and in airports, trains, and tunnels. Vital networks around the world run on CommScope solutions.

As consumer connectivity and bandwidth expectations continue to rise, a convergence of networking technology is occurring where operator control over the network edge is paramount. Operators strive to efficiently manage the essential core functions of connectivity, massive data processing and seamless, ubiquitous access from and to the cloud by millions of people and perhaps billions of devices. We believe that CommScope is well-positioned to meet this market demand, with innovative fiber and wireless technology—spanning the [data centers](#) that comprise the network cloud and out to the [mobile](#) and [fixed network](#) access points that connect people, homes, businesses, public venues and countless devices and items. CommScope's common stock is traded on the Nasdaq Global Select Market under the symbol COMM.

## Transformational Acquisition

In August 2015, CommScope completed the transformational acquisition of TE Connectivity's Telecom, Enterprise and Wireless businesses ("BNS"), a leader in fiber optic connectivity for wireline and wireless networks. The all-cash transaction, valued at approximately \$3 billion, strengthened CommScope's position as a leading communications infrastructure provider with deeper resources to meet the world's growing demand for network bandwidth.

We believe that we are better positioned to accelerate industry innovation, solve more wired and wireless network challenges with an enhanced fiber portfolio, and better serve global customers in more markets around the globe. It provides complementary market opportunities and creates the opportunity for meaningful cost synergies.

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## Organization

CommScope revenues for 2015 were \$3.8 billion (or approximately \$5 billion on a pro forma basis assuming the BNS acquisition had been completed on January 1, 2015.) Headquartered in Hickory, North Carolina, with more than 30 manufacturing and distribution centers around the world, CommScope employs approximately 24,000 people. The company has two operating segments:

- CommScope Connectivity Solutions provides connectivity and network intelligence for indoor and outdoor network applications. Indoor network solutions are found in commercial buildings and in the network core, which includes data centers, central offices and cable television headends. Our outdoor network solutions are found in access networks and include coaxial cabling and fiber optic connectivity solutions, which include a robust portfolio of fiber optic connectors and fiber management systems.
- CommScope Mobility Solutions provides cellular network solutions and services, as well as metro cell, distributed antenna system (DAS) and small cell solutions. Our macro cell site solutions can be found at wireless tower sites and on rooftops globally. Our metro cell solutions can be found on street poles and on other urban structures. Our DAS and small cell solutions enable wireless operators to increase spectral efficiency and thereby extend and enhance cellular coverage and capacity in challenging network conditions such as commercial buildings, urban areas, stadiums and transportation systems.

## Competitive Strengths

- **Strong Global Position**—We are a global leader in connectivity and essential infrastructure solutions for communications networks, and we believe we hold leading market positions across our segments.
- **Technology and Commitment to Innovation**—CommScope has a long tradition of developing highly engineered and innovative connectivity solutions, demonstrating superior performance across various generations of networks. We have approximately 10,000 patents and patent applications worldwide and average annual R&D investment of more than \$200 million pro forma for the BNS acquisition.
- **Global Scale and Operational Excellence**—We have significant global scale and reach that allows us to flex our capacity to meet market demand, provide high customer service levels and effectively integrate acquisitions. We have been repeatedly recognized by key customers for these attributes.
- **Diversified business** (customers, markets, products, geographies)—CommScope has strengths that reach broadly around the world, across businesses, across product families and amongst the world's top customers.
- **Proven management team**—CommScope's senior management team has a strong track record of organically growing market share, establishing leadership positions in new markets, managing cash flows, delivering profitable growth and integrating acquisitions.

- **Attractive industry growth trends**—The insatiable demand for bandwidth around the world creates ongoing need for CommScope solutions. For example, Cisco projects that mobile data traffic will grow at a compound annual growth rate of 53 percent from 2015 to 2020.

## History

Founded in 1976, CommScope has a history that reaches back even further by virtue of its origin as a product line within Superior Cable Corporation and the transformational acquisitions of Avaya's Connectivity Solutions in 2004, Andrew Corporation in 2007 and the BNS business from TE Connectivity in 2015. Over time, the company has evolved from its founding as a cable manufacturer to become a global, diversified provider of fiber optic and wireless infrastructure solutions.



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