



# YOUR EXPERT SERVICES PROVIDER IN CHINA

PRINTED CIRCUIT BOARDS - ICAPE

CUSTOM MADE TECHNICAL PARTS - CIPEM

## ICAPE GROUP



# ICAPE GROUP



ICAPE GROUP WORLD WIDE ORGANIZATION  
TO PROVIDE LOCAL, EFFICIENT AND ON-TIME SUPPORT  
TO ALL CUSTOMERS AROUND THE WORLD



THIERRY BALLENGHIEN,  
PRESIDENT AND FOUNDER OF ICAPE GROUP

Created in 1999, ICAPE group is today one of the most dynamic companies in the world for technical trading and for manufacturing PCB in China.

We grow actually at a rate of about 30% every year.

We have business activities in 65 countries and we win over 200 new customers every year worldwide.

Many customers work with ICAPE group today, simply because at the end, they understand that it is the most efficient and economical way to buy PCB or technical parts from China.

Delivering quality products on time at the most competitive prices and with full professional services is the secret of the success story of ICAPE group.

We have now three different business models to support well all kind of customer's needs, for large, medium and small volumes. Three different supplier's networks and three different organizations are necessary to serve well customers in those three fields.

In the future, ICAPE group will carry on to grow at a high rate all around the world, combining organic growth with external acquisitions.

Located in an ultra-modern facility in China, our service office (WFOE) will help us to be at the most advanced level in our field.

ICAPE group will carry on to improve and enlarge its services to customers in order to always match better with current market needs on a world-wide basis.



Marina Vladislavna

Thierry BALLENGHIEN





# ICAPE GROUP



ICAPE GROUP SERVICES COMPANY

LEADER FOR CHINA PCB

LOWEST COSTS & PROFESSIONAL SERVICES



**ICAPE group** is one of the European leaders for Printed Circuit Boards production and Custom-made Technical Parts manufactured in Asia and more particularly in China.

ICAPE group has more than 250 employees and partners all around the world and **several very professional networks of factories** located in China for low cost production.

With that organization, ICAPE group is able to provide all types of products and services to customers worldwide, in order to help them to buy at the lowest costs and at the best quality, all their products.

ICAPE has built a very large office in China with 170 highly qualified Chinese employees speaking well English. With that structure, ICAPE is able to provide full local services to customers, and especially quality control and logistic optimization.

Our world-wide organization enables us to be close to our customers facilities and help us to fulfill all their needs in term of technical support and sales services. Currently, ICAPE group has around 800 customers in 65 countries and carry on to grow at a very high speed.

ICAPE group very tightly controls the quality of goods delivered by its suppliers and run very professional quality and ethic audits in their factories. Not only we care about quality and lowest prices, but also about environment, labor laws and human beings respect.

CONTRACT MANUFACTURING ACTIVITIES IN CHINA

ICAPE: PRINTED CIRCUIT BOARDS

CIPEM: CUSTOM MADE TECHNICAL PARTS

**ICAPE** is a company specialized and expert for Printed Circuit Boards production since many years.

We have built a very professional network of about 25 strategic factories in China and Taiwan for PCB manufacturing. Each factory is specialized in different technologies and services, which allows us to fulfill all types of needs and requirements from our customers worldwide.

**CIPEM** is specialized in Custom-Made Technical Parts production, according to customer's specifications, files and drawings. Our network, over 50 expert and specialized factories, can support all types of products needs and requests : **plastic parts, metal parts, metal boxes, heat sinks, cables, connectors, keyboards, keypads, power supply, chargers, coils, LED, LCD displays, special parts, sub-systems, modules, etc...**

All those factories and corresponding technologies are followed up by a team of technical specialists based in China.

**ICAPE group is made of 12 different structures:**

ICAPE Holding	ICAPE Hong Kong	ICAPE USA
ICAPE France	ICAPE Germany	ICAPE Brazil
CIPEM France	ICAPE Russia	ICAPE India
CIPEM Hong Kong		
ICAPE Services office (WFOE) & CIPEM Services office		

Each facility takes care of different areas or different functions inside the whole group.

ICAPE and CIPEM have complementary activities and separate teams. This brings a lot of potential business opportunities to our customers all around the world.

*ICAPE is certified ISO 9001 and has a strong central ERP system. (multi currencies and multi languages).*





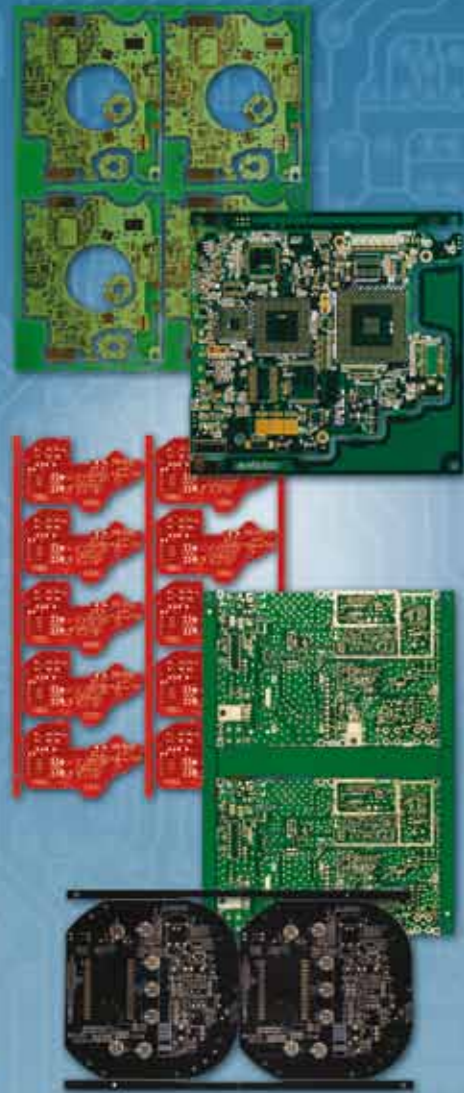
# ICAPE GROUP



## ICAPE GROUP STRUCTURE

A WORLDWIDE STRATEGY FOR PCB SERVICES

THE LARGEST EXPERT PCB PURCHASING OFFICE IN CHINA



### ICAPE HOLDING:

ICAPE HOLDING is a financial structure controlled by ICAPE management. All major directors and employees are shareholders of the company (22 shareholders). ICAPE holding owns and controls all the other companies of the group. Managed by an executive committee, ICAPE Holding implements ICAPE Group worldwide strategy.

### ICAPE CHINA SERVICES OFFICE (WFOE) AND CIPEM SERVICES OFFICE IN CHINA:

Our services offices in China have been created since 2004 and has now around 110 employees. They are all Chinese professionals speaking well English. Management, quality organization and ethics policy are Europeans. In China we take care of purchasing, quality, logistic, engineering, administration, suppliers control, ethics. While WFOE takes care of services related to PCB businesses, CIPEM Services Office focuses on technical parts ones.

### ICAPE HONG KONG:

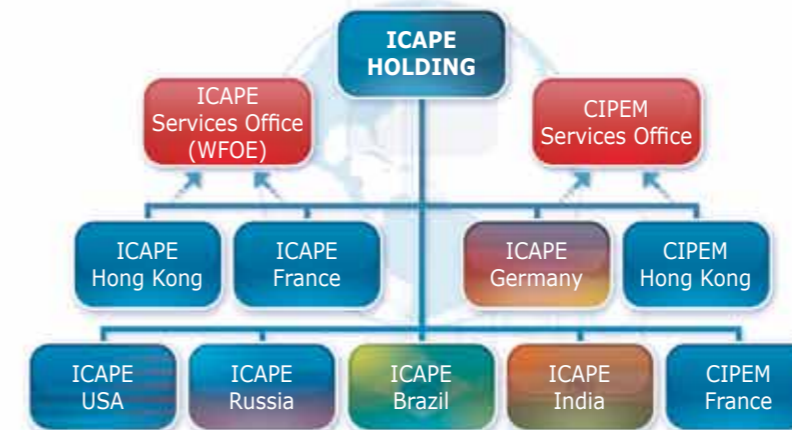
ICAPE Hong Kong is our Business Unit taking care of sales and technical supports to customers in all countries outside Europe, and more particularly in Asia Pacific. Current focus is on South East Asia, Japan, Korea and California, to expand our business in this region, with large potential of growth. Main activities of ICAPE Hong Kong are on PCB businesses.

## CIPEM ORGANIZATION: COMPLEMENTARY ACTIVITIES

A WIDE TECHNICAL EXPERTISE

ALL ELECTRONICS CONTRACT MANUFACTURED PRODUCTS

### ICAPE Group: Organization Flow Chart

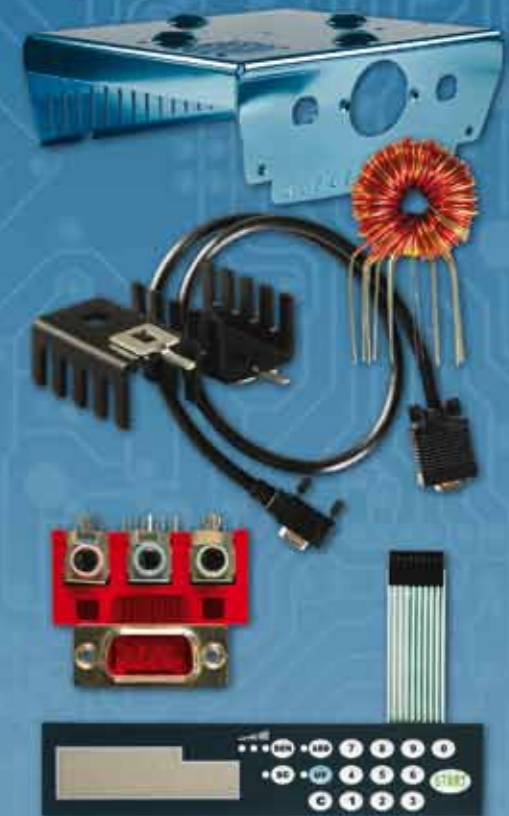


### ICAPE FRANCE AND ICAPE GERMANY:

Likewise, ICAPE France and ICAPE GERMANY are our Business Units providing sales and technical supports on PCB to customers everywhere in Europe. ICAPE Germany has been set up in 2013 to take care of Germany, Austria and Switzerland, territories with a large concentration of electronic firms. ICAPE France covers other countries in Western Europe (France, Italy, Spain...), Eastern Europe (Hungary, Slovenia, Bulgaria...), Baltic countries and Scandinavia. Europe is traditional territory of ICAPE Group.

### CIPEM HONG KONG AND CIPEM FRANCE:

CIPEM Hong Kong and CIPEM France are our Business Units taking care of sales and technical supports to customers all around the world. These subsidiaries focus on Custom Made Technical Parts businesses, complementary to PCB ones. This good synergy between ICAPE and CIPEM organizations provides a competitive advantage to customers.





# ICAPE GROUP



**EMERGING COUNTRIES AS GROWTH DRIVERS  
NETWORK OF PARTNERS AND SALES OFFICES  
TO BETTER SERVE OUR CUSTOMERS ALL OVER THE WORLD**

## **ICAPE USA, ICAPE BRAZIL, ICAPE INDIA, ICAPE RUSSIA:**

Just like ICAPE Hong Kong, these smaller subsidiaries are Business Units of ICAPE Group and ensure sales and technical supports to customers in their respective geographic areas, both in PCB and technical parts.

Both ICAPE USA and ICAPE Brazil were founded in 2010, to cover the increasing needs from America. Since then, we have experienced a quick growth in these regions, especially in the very dynamic South America. Our activities in North America, mature market of electronic industry, have also grown steadily.

As part of its worldwide development strategy, ICAPE Group has opened ICAPE Russia and ICAPE India in 2013. These 2 emerging countries, very different by the structure of their electronic industry, are dynamic and will bring additional growth to ICAPE Group in the coming years.

## **ICAPE GROUP PARTNERS:**

ICAPE GROUP has lot of partners in many countries: Germany, France, Spain, Italy, India, Canada etc. Their responsibilities are to provide local technical and sales support to customers, using the power of the whole group in China.



## **ICAPE NEW OFFICE IN CHINA AN ULTRA-MODERN FACILITY**

**AT THE FOREFRONT OF EXPERT SERVICES TO OUR CUSTOMERS**

## **A STRATEGIC LOCATION:**

Since the beginning of 2014, ICAPE Group has moved in a brand new, ultra-modern and very professional facility in Dongguan city, Chang An town. This location is in the heart of Guangdong province and also known as the heart of electronic industry in the South of China.

From this central position, we can reach easily any of our suppliers in less than 2 hours and our logistic platforms in Hong Kong in less than 40 minutes.

## **MORE RESOURCES, MORE SERVICES FOR MORE PERFORMANCE:**

With its 2800 m2 over 2 floors, the new facility hosts the 2 services centers of ICAPE Group: China Services Centre (WFOE) providing full services on PCB activities and CIPEM Services Centre supporting technical parts businesses.

As a genuine Chinese company, our WFOE can order and invoice in RMB (local currency), and directly import & export. Also, our ultra-modern laboratory enables us to double-check PCB from supplier's production line, as well as to perform in-depth analysis on defective PCB from customers.

We continuously improve our resources and services to always better serve our customers.





# ICAPE

PRINTED CIRCUIT BOARDS



## CONSUMER PCB

**SINGLE SIDE AND DOUBLE SIDE WITH POLYMER HOLES  
LOW COST TECHNIQS**



ICAPE has a network of factories for PCB with around 25 strategic partners specialized in different technologies, products and quantities.

For consumer PCB, we have a group of around 5 factories covering the full range of technologies. All of them are using low cost techniques such as: low cost raw materials, screen printing technologies, punching, organic coating, jumpers technologies, polymer holes techniques, etc...

We can provide the following products for consumer PCB:

### Single side PCBs:

- Standard products: track width  $\geq 200$  microns, CEM1, FR1, screen printing process.
- High Density PCBs: track width  $< 200$  microns, CEM1, CEM3, FR4, low cost photo process with liquid ink.
- With conductive jumpers: carbon, silver or copper pastes.
- On metallic base raw material: aluminum, copper, steel.

### Double side PCBs with polymer conductive holes:

- Silver Through Holes (STH).
- Copper Paste Through Holes (CPTH)
- Standard technologies: CEM1, FR1, pitch 1.5 mm, silver hole diameter 0.5 mm or 0.7 mm, copper pads 1.2 mm, track width  $\geq 200$  microns.
- High density products: CEM1, CEM3, FR4, pitch 1.2 mm, silver holes 0.5 mm, copper pad 1 mm, track width  $< 200$  microns. Low cost roller coater technology.

### Special low cost PCBs with polymer ink printings:

- Carbon through holes and second layer with carbon ink
- Silver through holes and second layer with carbon ink
- Silver through holes and second layer with silver jumpers

## PROFESSIONAL PCB

**DOUBLE SIDE PTH AND MULTILAYERS PCB**

**HIGH QUALITY PCB**

ICAPE has a very sophisticated matrix of PCB suppliers and we can provide all types of technologies in the PCB field. One of our most important tasks is to select the right supplier for the right customer, in order to make sure that both of them are going to be satisfied in their relationship. Then when the right choice is done, we provide full services to both of them.

For professional PCB, we have around 10 factories to fulfill all types of needs. For the most common technologies, we often have a second or a third source, in order to secure our supplies.

We provide the following products for professional PCB:

### Double sided PTH PCB: ( Plated Through Holes )

- Standard products: PTH, track width  $> 150$  microns, FR4, photosensitive soldermask
- High density: PTH, fine track width  $\leq 150$  microns, small holes, FR4
- Special types: thick copper, thin core, conductive jumpers, shielding planes, golden PCBs, hard gold, non PTH, punched, stuck to aluminum plate, Téflon, etc...

### Multi layer PCBs:

- Standard products (4, 6 layers), FR4, photo-sensitive soldermask
- Special types (thick copper, thin core, hard gold, etc...)
- High layer count (8 to 20 layers).
- High Density Interconnection (HDI): micro-via technology, build-up construction, laser holes, very small tracks, etc...
- Low cost CPTH: polymer conductive holes with copper paste. 4 layers, FR4
- Back panels: thick PCBs, press-fit technology, large size PCBs

*All our partners are ISO9001, ISO14000 and UL.  
Most of them are TS16949 and some are TS13485*





# ICAPE

## PRINTED CIRCUIT BOARDS



### FLEXIBLE PCB TECHNOLOGIES

A PROFESSIONAL TECHNICAL SUPPORT

QUALIFIED SUPPLIERS AND EXPERT FPC ENGINEERS



Technologies are moving quickly in the PCB field and thanks to its strong network of PCB suppliers, ICAPE can always stay at the top of the technology.

Today, we are the largest structure with expert engineers providing full technical and engineering support to customers worldwide. This is particularly important in the FPC field and ICAPE has several experts to help customers in their project development and design phase.

We can provide the following products and technologies for flexible PCB:

- Single side FPC (Polyimide, PEN, Polyester)
- Double side FPC with plated through holes
- Multi layer FPC (4 to 8 layers)
- Flex-rigid PCB
- Flexible polyester PCB with printed silver track
- Flexible PCB on aluminum base plate
- Special Flex-Rigid PCB on aluminum base plate for automotive lighting applications
- Low cost flexible PCB on Polyester or PEN
- HDI with fine tracks (with laser holes)
- FPC with air gap or double access
- Sculptured FPC

Many technical factors will impact your FPC construction and the raw material choice:

- The operating temperature
- A static or a dynamic application
- A construction with or without adhesive
- A polyimide coverlay or a standard soldermask
- A production "roll to roll" or "panel to panel"
- Shielding layers, stiffeners, components, connectors, adhesive mounting

### SPECIAL PCB TYPES

A VERY LARGE NETWORK OF EXPERT SUPPLIERS

MANY TECHNOLOGIES AND SPECIAL CAPABILITIES AVAILABLE

With its large network of suppliers, ICAPE is able to provide many special technologies and products to customers. Our PCB sourcing team always tries to identify the special capabilities of suppliers beyond their core business activities.

We can provide the following products for special PCB:

- PCBs on **aluminum**  
(for power or low cost lighting applications)
- PCB on **steel** base  
(for electric micro motors applications)
- PCBs on **Teflon** raw material  
(radio frequency and antenna applications)
- PCBs on **epoxy/ceramic** raw material  
(for low cost high frequency applications)
- **Hybrid** PCBs on ceramic raw material  
(hyper frequency applications)
- Golden PCBs with **hard Gold** for rotating contacts.
- **Thick copper PCBs**: SS, DS PTH and ML  
(power electronics)
- PCBs with **Invar, Molybdenum**, etc...  
(aeronautical applications)
- **Very long** PCBs (antenna applications)
- Golden PCBs for **COB** (Chip On Board)
- Multilayer PCB with **controlled impedance**
- PCBs with **embedded thick copper tracks**
- Single side PCBs with **inserted rivets**
- **Low cost aluminum** flex-rigid PCBs for automotive lighting applications

In case of any particular needs for PCB not listed above, we can also make special researches for our customers through our large PCB supplies data base in China, Taiwan, Korea, Vietnam, India.





# CIPEM

CUSTOM-MADE TECHNICAL PARTS



## CUSTOM MADE PRODUCTS FOR ELECTRONIC FIELD

METAL PARTS - METAL BOXES - HEATSINKS - CABLES - CONNECTORS

CIPEM has complementary activities to ICAPE, which allows the group to provide more services and more products to its customers.

CIPEM purchasing team in China develops and controls several networks of expert suppliers working in the different fields. With the support of their technical expert specialists, our purchasing team leaders in China provide customers with full technical, engineering, quality and purchasing support.

The product portfolio of CIPEM includes the following parts:

### Metal parts and boxes:

- Metal boxes and casings
- Metal racks
- Heat sinks
- Metal parts
- EMC shields

*Available processes: Stamping, casting, metal injection, machining, laser cutting, deep drawing, extrusion, heat treatment, painting, anodization, assembly of parts.*

### Cables assemblies:

- Standard cables (RJ45, RJ11, USB, HDMI...)
- Special cables (multi-wire, twisted, shielded, mixed connectors,...)
- Cables for power supply (CE, UK, US,...)
- Flat cables
- Wire harnesses
- Optic fiber cables



## PARTS CONTRACT MANUFACTURING IN CHINA

POWER SUPPLIES - CHARGERS - BATTERIES - COILS - TRANSFORMERS

### Connectors manufacturing:

- Standard connectors (multi-contacts, coaxial, cylindrical...)
- Special connectors according to drawings and specifications
- Assembled connectors or connector blocks

### Power supplies and chargers:

- Power supplies AC-AC, AC-DC, DC-DC
- Open frames power supplies
- Custom-made power supplies
- Chargers: - Wall plug models  
- Desktop models  
- Car adaptors... etc.

### Batteries:

- Lithium Ion batteries
- Lithium Ion Polymer batteries
- Cylindrical Ni-MH batteries
- Buttons batteries
- Soft and rigid packs

### Coils:

- Toroidal core: horizontal, vertical, high current, different inductances...
- Rod core: small size, different DCR, high current, different inductances...
- Drum core: low profile, low loss for high frequency, high current...
- SMD core: compact size, high current, different SMD packages...

### Transformers:

- All kinds of technologies and product structures
- Different sizes, input / output voltages and currents
- Semi-standard or custom-made parts





# CIPEM

CUSTOM-MADE TECHNICAL PARTS



## ELECTRONIC PARTS MANUFACTURING SERVICES: KEYPADS - KEYBOARDS - FRONT PANELS - PLASTIC PARTS



### Keypads:

- Silicone rubber keypads
- Inserts, printings, laser marking, over-molding
- Large transparent parts

### Keyboards and front panels:

- Membrane switch keyboards assemblies
- Polyester raw material with silver paste traces and carbon contacts
- Front panels by screen printing technology
- Assemblies with components, poly-domes, SMD LED mounting, etc...
- Electroluminescent ink, quadri-colored front panels, large keyboards
- Touch panels: wire resistive, digital capacity, surface acoustic wave

### Plastic parts and molds:

- Thin walls parts
- High mechanical precision parts
- Over-molding parts
- Inserts with metal or other raw materials
- Bi-raw materials or Bi-color
- Transparent parts
- Fiber reinforced parts
- Special raw materials

Available process of decoration: Screen printing technology, laser marking, painting, IMD (In Mold Decoration).

## ELECTRONIC PARTS SUB-CONTRACTING OPERATIONS IN CHINA: LCD DISPLAYS - LED LAMPS & PANELS - SUBSYSTEMS MODULES - SPECIAL PROJECTS

### LCD displays and modules:

- LCD from small to large size
- Black & White, or colored
- Very fine tracks, large vision, low consumption, back light technology, in negative or positive process
- All types of technologies are available: TN, STN, FSTN, DSM, TFT, CSTN, HTN, DFSTN, and DSTN
- With pre-wiring according to specifications
- LCD mounted on PCB with COB assembly

Also available: COG (Chip On Glass), COF (Card On Foil), TAB (Chip on Tape Automatic Bonding)

### LED lamps and panels:

- All kinds of LED lamps: standard, bi color, super flux, SMD, etc...
- LED assemblies: modules, displays, matrix
- LED panels or screens from small to large sizes (modules assembled together)
- Backlights

### Sub-systems, modules, special projects:

CIPEM can manufacture various sub-systems for its customers, combining several different kind technologies, products and contract manufacturing operations. CIPEM can provide standard or semi-standard modules from the Chinese market (for GSM, GPS, power, antenna, etc...).

For its customers, CIPEM can study all kind of special projects using its multi competencies engineers and its large suppliers capabilities.





# ICAPE GROUP



ICAPE GROUP = FULL PROFESSIONAL SERVICES !  
AN EXPERT ORGANIZATION IN CHINA AT YOUR SERVICE  
THE MOST COST EFFECTIVE SOLUTION FOR ALL CUSTOMERS

ICAPE Group provides full services to all its customers and helps them to minimize all their purchasing costs when buying parts from China.

Behind each service provided by ICAPE Group, is hidden a cost saving for customers. The huge growth of ICAPE shows that more and more customers understand it. ICAPE Group offers the following services to its customers world-wide:

**Sales services:** Established in many countries, ICAPE group sales engineers are serving customers all around the world. They support customers with technical advices and sales services.

**Purchasing services:** ICAPE purchasing and sourcing department fights on prices levels for customers and works every day on supplier's matrix evolution. ICAPE always tries to provide its customers with the best mix ratios for quality / prices and services.

**Logistic services:** A logistic team in China, using ICAPE logistic platform in Hong Kong, takes care of customers goods transport optimization (delivery follow up, freight costs negotiation, goods groupage, transport by express, etc..). Storage services are also available at some locations, close to customers' facilities.

**Quality support:** A quality team in China fights on quality issues. ICAPE follows carefully the PPM reject rate of its suppliers and set up all necessary corrective actions plans when needed. Quality controllers are sent to factories as often as necessary to control goods. Also, professional laboratory services are available in China and in Europe.

A CENTRAL ORGANIZATION TO LOWER YOUR COSTS !

QUALITY CONTROL - LOGISTIC OPTIMIZATION - PURCHASING EFFICIENCY

TECHNICAL SUPPORT - ETHIC RESPECT - STRATEGIC ADVICE

**Audit support:** ICAPE audits regularly all its suppliers and issues professional audit reports. ICAPE qualifies its partners factories based on both quality and ethical criteria. ICAPE runs mini-audits as often as necessary to check that corrective actions plans are well implemented.

**Engineering support:** All customers files, data, specifications are checked by ICAPE own engineering department based in China, before their transfer to factories for production.

**Technical expertise:** We have fully trained sales engineers and a professional central technical team. They all provide customers with technical support, all necessary advices and deeper analysis when needed. In addition, we regularly organize technical conferences and seminars all around the world.

**Financial support and insurance:** ICAPE group has a solid finance organization and customers are welcome to use it to improve their finances conditions. ICAPE also has several insurances and more particularly, a very serious "General liability insurance" to cover all customers potential damages.

**Network support:** ICAPE Group continuously works on its networks of suppliers in the different fields, trying to optimize permanently its strategy. Consequently, ICAPE is able to offer a large choice of technologies and a wide range of products, in total security at the best costs.

**Strategic support:** ICAPE advises its customers from a strategic point of view, warning them at the earliest stage anytime when it is necessary. ICAPE regularly inform them about all important events happening on the market.

**Ethic support:** ICAPE group has developed ethic codes guidelines for its employees and for its suppliers. ICAPE runs ethic audits in China factories, making sure that they respect a minimum of rules in the following fields: labor laws, environment, security, human being, China laws.





# ICAPE GROUP



THREE COMPLEMENTARY BUSINESS MODELS AT YOUR SERVICES:  
TRADITIONAL TECHNICAL TRADING,  
ULTRA LOW COST SERVICES AND QUICK TURN SERVICES

Based on 3 different networks of PCB suppliers, ICAPE Group proposes 3 complementary Business Models to cover your needs in Large, Medium and Small volumes:

**Technical Trading Services model (Medium Volume),** suitable also for High Mix and Low Volumes businesses. In this model, you place your orders to ICAPE Group Technical Trading companies (ICAPE France, ICAPE HK, CIPEM HK, etc...) and you get full services from them. Then you receive your parts on time with the right quality and at the most competitive cost.



**Ultra Low Cost Services model (Large Volume),** suitable also for Automotive businesses. In this model, you place your orders directly to your Chinese supplier and you get full assistance from ICAPE Group organization in China for a very low cost, typically **less than 5%** of the purchasing cost. Of course, this model is reserved for large quantities only.

#### Conditions of Eligibility:

For example : Total purchase 1M USD per year (min) and 20K USD/PO/PN (min)



## SPOT SERVICES "A LA CARTE" FOR A CLOSE CONTROL OF YOUR SUPPLIERS

**Quick Turn Services model (Small Volume),** suitable also for very small quantities.

In this model, ICAPE Group works with a special network of PCB suppliers. Just place your orders and you will get your pieces quickly in your laboratory or factory, typically less than 2 weeks.



An ideal solution to quickly get your parts at competitive cost!

#### SPOT SERVICES OFFER

Independently of goods purchase, ICAPE proposes a set of services to help you to closely control your own supplier. Below are just some common examples.

**PCB Factory Audit Service:** to assess the production capacity and quality management of your supplier.

**PCB Process Mini Audit Service:** to validate one or several process steps.

**PCB Outgoing Inspection Service:** to make sure of the quality of your parts before shipment.

**Supplier Ethic Control Service:** to check your supplier for ethics respect.

Other services are available upon request.



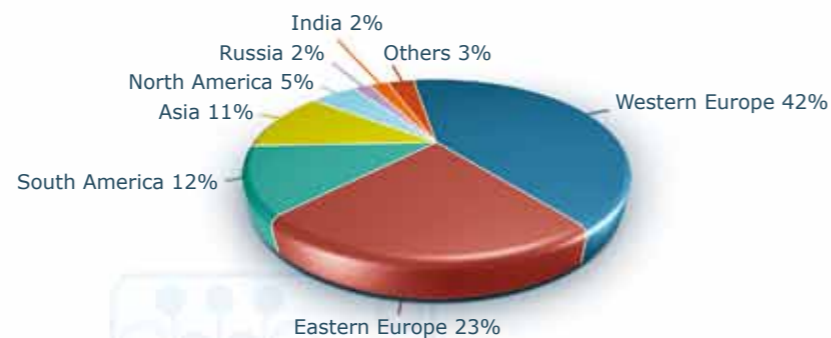


# ICAPE GROUP

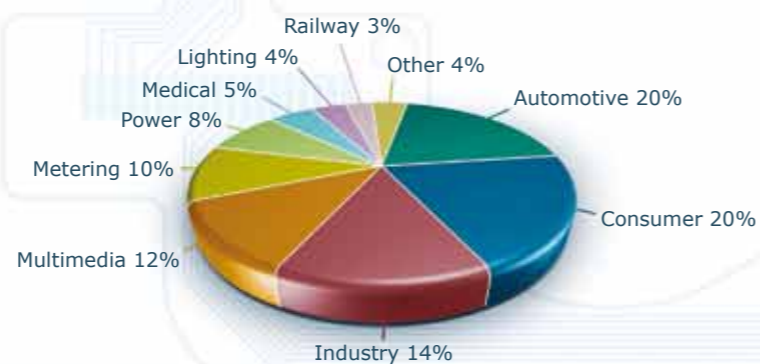


**LARGE CUSTOMER BASE ALL AROUND THE WORLD**  
**STRONG PRESENCE IN ALL ELECTRONIC MARKET SEGMENTS**

**Large Customer Base:** ICAPE Group counts about 800 active customers in 65 countries and this number increases every day. Around 200 new customers are accounted every year!



**Strong Presence In All Markets:** Year after year, ICAPE Group has succeeded to penetrate all market segments. We have established partnership with major players in the following fields: Automotive, Consumer, Industry, Multimedia, Metering, Power, Medical, Lighting, Railway etc...



**Strong market presence and large customer base all over the world secure and speed-up ICAPE Group business growth!**

**CONTINUOUS IMPROVEMENT OF OUR SERVICES OFFER  
 FOR YOUR TOTAL SATISFACTION !**

## Why so many customers have chosen ICAPE Group?

- With ICAPE Group, customers significantly and effectively reduce their global procurement costs. Behind each service provided by ICAPE group, is hidden a cost saving for customers.
- We have a large office in China with 170 highly skilled professional employees, to closely manage our suppliers, for high quality products with competitive price and on-time delivery.
- We provide very professional sales, technical and logistic supports, on a world-wide basis.
- We care about Ethics, Environment and Human Being.

## How we consider our services offer evolution in the near future?

- We will set up quickly several storage centers in different countries, to better serve customers with customized and flexible logistic solutions (e.g. VMI).
- We will provide more professional technical conferences on all continents to help customers and transfer our expertise in PCB technologies.
- We will open several modern PCB laboratory test facilities, to serve customers everywhere for in-depth quality analysis. Those laboratories will be open to external customers wishing to use our expertise.



**ICAPE GROUP**  
**the best solution for your sourcing operations in China!**



# ICAPE GROUP



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