



govsales focus, Icom America's Government Sales end-user newsletter. Keep up with the latest Icom products, news, technical information and more!

LEADING NEWS

Contract Updates

Visit the Icom's Government section for updated state contract info.

- Alabama: Awarded through September 2014
- Arizona: Extended through November 2014
- Tennessee: Extended through April 2013
- Virginia: Extended through November 2014
- WSCA: Extended through October 2014

Government Sales Landing Page:
<http://www.icomamerica.com/govsales>

Price Reductions

Select Land Mobile and Marine radios have received recent price reductions. Contact Customer Service for complete details.

QUARTERLY CLOSE-UP

Los Angeles County MTA

Icom secures a multi-million dollar contract with Los Angeles County Metropolitan Transportation Authority (LACMTA) to migrate the transit agency's radio system to an IDAS™ 6.25 kHz multi-site conventional voting solution.



Read the Press Release:
http://www.icomamerica.com/en/media_events/news/NewsArticle.aspx?id=201315

PROMOTIONS

Land Mobile Closeouts

The following specials each have a supporting Sales Bulletin:

- EM-80 Speaker Mic for only \$9.41 each
- F80 UHF Radio
- Accessories for the military bundle F43G and other government accessories

Visit the Government Promotions Page for Details:
<http://www.icomamerica.com/en/government-sales/promotions/default.aspx>

You are receiving this message because you have conducted business with Icom America within the last 18 months. To unsubscribe from Icom America's promotional mailings, please reply to bulletins@icomamerica.com with the subject line: Unsubscribe.

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D-STAR Infrastructure Program

Icom America and Icom Canada are teaming up to expand the number of repeaters across the Canada and the United States! Take advantage of this amateur radio promotion by contacting either Icom directly.

Learn More about Icom's Buy-Direct Promotion:

http://www.icomamerica.com/en/amateur/BuyDirect/d-star/default.aspx?utm_source=IAWebsite&utm_medium=IALandingPages&utm_campaign=BuyDirectDSTARJuly2013

M424 Mail-in Rebate

Purchase a Icom M424 VHF Marine Handheld Transceiver between 10/01/13 and 11/30/13 to receive a \$50 rebate!

Download the Mail-in Rebate:

<http://www.icomamerica.com/en/promotions/marine/2013Promotions/m424/Default.aspx>

LAND MOBILE

New IDAS MultiTrunk™ Radios: F3210D and F3230D Portables, F5220D Mobile

Expand wide area coverage with Icom's F3210D portable, F3230D portable and F5220D mobile. Features include:

- Channel Announcement
- Vote and Roaming Scan
- Rugged MIL-STD 810 Specifications
- IP67 Dust-tight and Waterproof Protection (F3230D Only)

Download All Three Product Brochures (1.7 MB):

http://www.icomamerica.com/newsletters/assets/File/GOVFocus_2013/Fall_2013/Icom_New_MultiTrunk.pdf

New Waterproof Mic for F3261 and F9011 Series

Icom is pleased to offer our customers a new waterproof speaker microphone option for F3261 and F9011 portable radios with a mic jack.

Charger Kit Changes

Effective July 17, 2013: Portable radio chargers and power supplies for control station builds will be sold separately — not in kits.

ONLINE RESOURCES

Visit Icom America's website for info on Government sales, Knowledge Base, Where to Buy and Literature Requests.

Be sure to check out News/Media for press releases and FREE comic books and desktop wallpapers.

<http://www.icomamerica.com/>

SYSTEMS QUOTE

Get your new Systems projects started fast and easy with Systems Quote on Demand (SQOD).

<http://www.icomamerica.com/sqod>

ICOM ON YOUTUBE

Go to the Icom America YouTube Channel for product info, behind-the-scenes video and more.

<http://www.youtube.com/user/IcomAmericaInc>

DATES TO REMEMBER

Icom America's office will be closed on the following holiday dates:

Thanksgiving: November 28-29, 2013
Christmas: December 25, 2013
New Year's Day: January 1, 2014

Did You Know?

Contact a local Dealer or our Land Mobile Technical Support Team for further information on the following system configurations and firmware updates/upgrades.

Connect Legacy Analog to Digital Voting: Add Icom's IAS Crossband Controller to an Icom Digital RF Voting system or most existing analog systems for an easy migration path from analog to digital technology.

F9011 and F9511 New Firmware Update: Correct OTAR and registration behavior in Icom's P25 radios.

AVL+ Firmware Upgrade for F5061 Series: Check out new and improved features for IDAS, analog and RedHawk operation.

AMATEUR

Free Amateur Radio Comic Books

Learn about all the good things that come with two-way radio communication through the adventures of Zack and Max!

Check Out the Adventures of Zack and Max:

<http://www.icomamerica.com/en/products/amateur/dstar/ID51A/default.aspx>

MARINE

Icom Sponsors Television Series Pilot

Icom America is donating marine radio equipment to be used during the pilot filming of "Missionary Wars," a potential reality television program being produced by the creative team of Captain William E. Simpson and Rob Underhill.

Read the Press Release:

http://www.icomamerica.com/en/media_events/news/NewsArticle.aspx?id=201317

AVIONICS

Free Icom Desktop Wallpapers

Enjoy these desktop wallpapers of your favorite Icom avionics radios.

Download Free Wallpapers:

http://www.icomamerica.com/en/media_events/Wallpapers/aviation/default.aspx



DISCONTINUED PRODUCTS

Recently Discontinued Models & Limited Stock

Please download the following PDF containing a list of recently discontinued models from Land Mobile, Amateur, Marine and Avionics product groups.

Download the Discontinued Models List:

http://www.icomamerica.com/newsletters/assets/File/GOVFocus_2013/Fall_2013/GOV%20Sales%20Bulletin%20ENDUSERS%20-%20Recently%20Discontinued%2013OCT22.pdf

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