



govsales focus, Icom America's Government Sales end-user newsletter. Keep up with the latest Icom products, news, technical information and more!

LEADING NEWS

Contract Updates

Visit the Icom America Government section for updated state contract information. Listed below are the most recent changes:

Location	Extension	Status
Illinois	October 2016	New
Virginia	November 2014	Extension

Learn More about Our Contract Offerings:

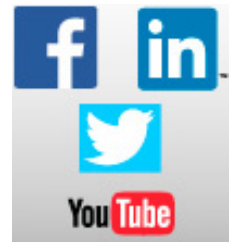
<http://icomamerica.com/en/governmentsales/default.aspx>

QUARTERLY CLOSE-UP

Find Icom Online

Icom America Inc. recently expanded its online presence to social media. The launch of five social media channels allows us to actively engage with dealers and end users in a variety of ways.

Please refer to the following official Icom America Inc. social media profiles:



Social Media

Blog:

<http://blog.icomamerica.com/>

Twitter:

<https://twitter.com/icomamericainc>

Facebook:

<https://www.facebook.com/IcomAmericaInc>

YouTube:

<https://www.youtube.com/user/IcomAmericaInc>

LinkedIn:

<https://www.linkedin.com/company/icom-america-inc>

You are receiving this message because you have conducted business with Icom America within the last 18 months. To unsubscribe from Icom America's promotional mailings, please reply to bulletins@icomamerica.com with the subject line: Unsubscribe.

©2015 Icom America Inc. The Icom logo is a registered trademark of Icom Inc. All other trademarks remain the property of their respective owners. 10688

Icom will regularly post about new products and technology, company updates and relevant industry information pertaining to all radio divisions: Amateur, Avionics, Land Mobile and Marine.

We encourage you to follow these profiles and look forward to interacting with you online!

ONLINE RESOURCES

Visit Icom America's website for info on Government sales, Knowledge Base, Where to Buy and Literature Requests .

Be sure to check out News/Media for press releases and FREE comic books and desktop wallpapers.

<http://www.icomamerica.com/>

SYSTEMS QUOTE

Get your new Systems projects started fast and easy with Systems Quote on Demand (SQOD).

<http://www.icomamerica.com/sqod>

PROMOTIONS

Great Sales!

Check out our Government Promotions Page for discounts offered in Avionics, Marine and Land Mobile product groups.

Go to the Icom Government Promotions Page:

<http://www.icomamerica.com/en/governmentales/promotions/default.aspx>

PRODUCTS

Need More Information?

Contact our Government Customer Service Team to obtain a price quotation and/or place your order today.

- Email: govsales@icomamerica.com
- Phone: 425-450-6090
- Fax: 425-450-6063

Customer Testimonials

Read what people are saying about Icom's products and customer service for Land Mobile, Amateur, Avionics and Marine divisions. Check back often for updates.

Read Icom's Testimonials:

<http://www.icomamerica.com/en/clients/testimonials.aspx>

LAND MOBILE

F60 IS Radios are Back for Limited Time

Many customers requiring intrinsically safe radios didn't want to see the F60 IS portables go away. We still receive requests for those radios and were able to obtain a limited supply (first come, first served).

Demo Radios

Would you like to sample Icom's quality? Icom offers demonstration equipment through our Land Mobile Product Line. To set up a demonstration, feel free to contact a Representative in your area.

Contact a Local Representative:

<http://www.icomamerica.com/idas625/AboutICOM.aspx>

IWCE Virtual Trade Show

Did you connect with Icom at IWCE's Virtual Trade Show (VTS) on Thursday, December 11th? Let us know your thoughts!

Email Us:
govsales@icomamerica.com



IWCE Reminder: March 17-19, 2015

Mark your calendars as it is fast approaching! Show dates at LVCC will be March 18-19 – **Icom Booth #621**. See you there!

Learn about IWCE:
<http://www.iwceexpo.com/iwce2015/public/enter.aspx>



AMATEUR

New IC-2730A Analog Mobile

Icom recently released the new IC-2730A dual band radio.

Check Out the Product Page:
<http://www.icomamerica.com/en/products/amateur/mobile/2730a/default.aspx>

Read the Press Release:
http://www.icomamerica.com/en/media_events/news/NewsArticle.aspx?id=201421

D-STAR

D-STAR continues to grow at a phenomenal pace, with the latest growth coming from emergency communication agencies. We see infrastructure being deployed by various State and Local agencies in support of their Amateur Radio responders. Contact Icom or your local Icom Dealership to learn more about these excellent products!

Learn about D-STAR Products:
<http://www.icomamerica.com/en/products/amateur/dstar/dstar/default.aspx>

GOV ARCHIVES

Check out archived Government Focus newsletters:

<http://www.icomamerica.com/en/governmentalsales/govnews/Default.aspx>

2013 Newsletters:

http://www.icomamerica.com/newsletters/assets/File/GOVFocus_2014/IcomAmerica_GovSales-Focus_2013.pdf

2014 Newsletters:

http://www.icomamerica.com/newsletters/assets/File/GOVFocus_2014/IcomAmerica_GovSales-Focus_2014.pdf

MARINE

Award-Winning M506 Series

Icom America wins Best Marine VHF Radio at the 2014 NMEA® International Marine Electronics Conference & Expo.



Learn More about the NMEA Award:

http://www.icomamerica.com/en/media_events/news/NewsArticle.aspx?id=201420

Mark Your Calendar: Miami Boat Show 2015

Visit Icom's **Booth 1605 - Electronics Room** at this year's Progressive® Miami International Boat Show from February 12-16, 2015.

Check Out the Miami Boat Show:

<http://www.miamiboatshow.com/>

AVIONICS

Pilots' Favorite: A24 Handheld

Simple one-handed operation is the most essential feature of the NAVCOM A24. The well-labeled, large keypad provides user friendly operation. The large display shows both letters and numbers and is easy to see, making for fast frequency recognition. The display is backlit, and so is the keypad. The light stays on until you turn it off – a very handy feature for flying at night.



Eagle Scout Testimonial

Icom recently donated an IC-A14 radio to be installed at the Tulsa International Airport. Learn more about this great Eagle Scout project.

Read the Testimonial:

<http://blog.icomamerica.com/2014/11/19/eagle-scout-testimonial/>

DISCONTINUED PRODUCTS

Recently Discontinued Models & Limited Stock

Please download the following PDF containing a list of recently discontinued models from Land Mobile, Amateur, Marine and Avionics product groups.

Download the Discontinued Models List:

http://www.icomamerica.com/newsletters/assets/File/GOVFocus_2015/GOV_SalesBulletin_ENDUSERS_RecentlyDiscontinued_15JAN-new.pdf

Icom America Inc.
12421 Willows Road NE
Kirkland, WA 98034
Phone: (425) 454-8155

Government CSR: (425) 450-6090
govsales@icomamerica.com