



Cable Entry Systems
EMC Solutions

icotek[®]
NORTH AMERICA

Global acting
Local careers



Founded in 1995 in Germany, icotek has become an innovative leader in cable management technology & EMC solutions for numerous industries. icotek manufactures and exports high quality products that are “made in Germany” to over 50 countries all over the world. icotek has been present in US and Canadian markets for over 10 years. icotek North America, headquartered in Chicago, IL provides complete customer and product support to the US, Canada and Mexico

Inside Technical Sales

Essential Job Functions:

- Create new customer & prospect accounts in support of the outside sales team
- Cooperate closely with our reps & distributors
- Field all incoming customer calls and emails (technical & economical support)
- Generate quotes for new and existing customers
- Manage customer delivery expectations
- Cooperate closely with our order processing & warehouse specialists
- Utilize ABAS CRM to document sales activity
- Develop presentations and host webinars about new products
- Attend trade shows as needed

Requirements:

- Bachelor's or Associate's Degree in a business or technical field is a plus
- 0 to 3 years' experience in technical B2B sales
- Proficient in MS Office
- Must have strong written and verbal communication skills
- Excellent time management skills, ability to prioritize multiple tasks
- Basic knowledge in electrical theory a plus

Benefits & Features:

- Full time employment
- 40 hrs/wk
- 401(k) program
- 15 paid vacation days + 10 paid public holidays
- Monthly salary by paycheck
- Great base + personal bonus

Are you interested in challenging and varied tasks in a future-oriented and innovative industry?
Please send resumes to **icotek Corp. | 130 S Jefferson St, LL 150 | Chicago, IL 60661**
or send an e-mail to **info@icotek-usa.com**