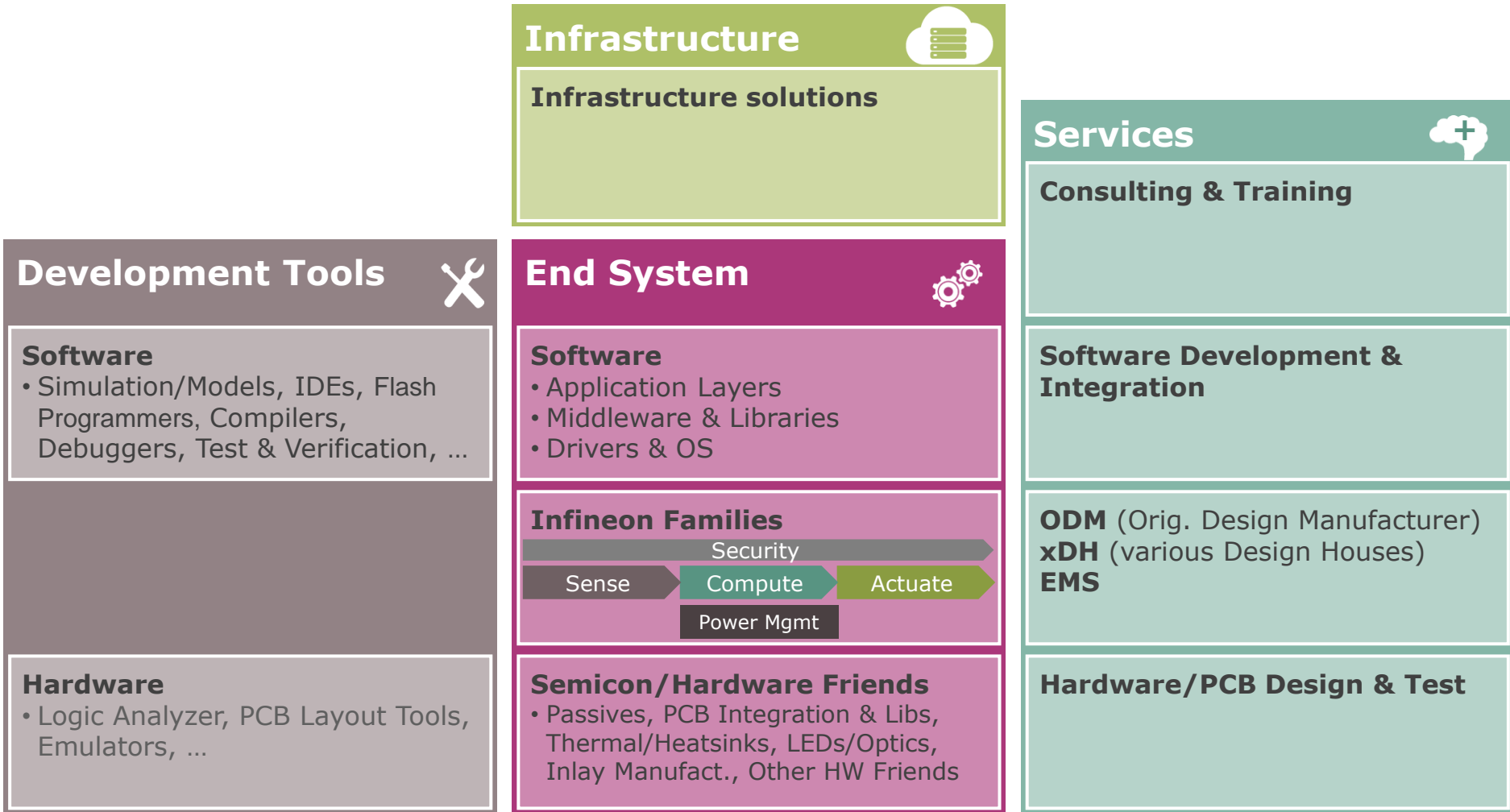


Partners will be classified according to the categories of our Partner Network Model



Infineon Partner Network Model definitions

Partners offer off-the-shelf software that customers can buy a **standard software license** for and build into their system

Partners offer solutions to connect customers' systems (e.g. security elements from CCS) within the complete application and environment

Partners offer **consulting/training** services to enable customers to build systems

Partners develop specific or **customize** standard **software** for customers' system

Partners **design/build** customers' systems

Partners provide tools that customers can use to **develop software** their system

Partners provide tools that customers can use to **develop hardware** for their system

Friends (partners) provide **hardware components** physically inside the Infineon system used by customers

Partners **design/test** customers' systems (hardware)

