

- + Get New & Repurposed Equipment Fast
- + Extend the Life of Existing Equipment
- + Remanufacturing: Green & Cost-Effective

NATIONAL SWITCHGEAR

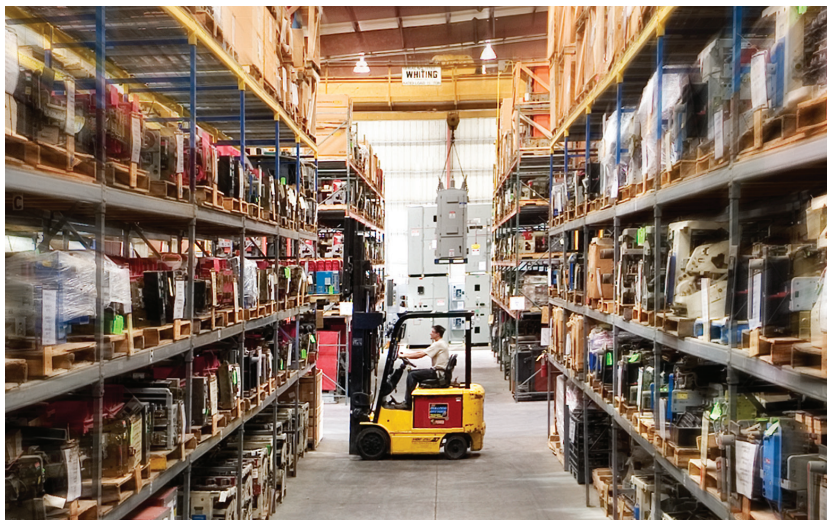
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# The Power of National Switchgear

## What We Can Do For You

### Who We Are

National Switchgear is an industry-leader in power distribution equipment, offering a broad line of new, repurposed and remanufactured electrical equipment, from circuit breakers to transformers. We have provided safe, reliable, cost-effective solutions to industrial and utilities customers for more than 25 years.

### How We Can Help You

We have the extensive inventory, engineering expertise and range of services to meet your unique needs. Our technical sales staff takes the time to understand your situation and provide you with the equipment solution that will keep or get your plant up and running quickly.

### New or Repurposed Equipment – Fast

We sell new & repurposed products, offered through our numerous manufacturer relationships & strategic inventory acquisitions, and we provide value-added services such as application engineering, and design and specification development. Our expert staff has a thorough knowledge on all major switchgear and circuit breaker manufacturers and can quickly determine the part or equipment you need, usually while you're still on the phone. And because of our huge inventory, we can often ship equipment orders the same day and switchgear line-ups within weeks. **CONT**

# The Power of National Switchgear [continued]



## Extending the Life of Your Existing Equipment

Often buying new equipment is not the most beneficial option. Most switchgear is designed to last 40 years or more with proper maintenance, and replacing it can be costly. Engineering, installation and lost profits from outages can often double or triple the price of new equipment. National Switchgear has many switchgear and circuit breaker Life Extension Solutions designed to increase equipment ratings, provide for faster, more accurate relay protection and improve operating safety.

## Remanufacturing – a Green, Cost-Effective Solution

National Switchgear has a fully equipped remanufacturing facility that specializes in rebuilding circuit breakers, switchgear and related parts. We are an industry leader in remanufacturing, rebuilding and reconditioning services associated with the repurposed



electrical market. Remanufacturing is a greener solution, conserving up to 85% of the material and energy required to produce the same product as new. And it's cost-effective – remanufactured components are 40% to 60% the cost of new components. Plus you can count on our quality: National Switchgear is a founding member of the Professional Electrical Apparatus Recyclers League (PEARL) which sets the technical standards for reconditioning electrical power distribution equipment.

## Value-Added Services

In addition to providing top quality power distribution equipment and related parts, National Switchgear offers shop, field and engineering services including maintenance, quality testing and disaster recovery. **NSG**



## Let's Get Started

To discuss your needs, call 800-322-0149 today.

## TESTIMONIAL

"I have worked with National Switchgear for 22 years and have always been amazed at how personalized their service is. My needs are their needs. They are an incredibly honest company which is not always easy to find. Once, many years ago, I needed to locate a part—the only one of its kind that existed. National Switchgear found it and charged me a very fair price. A competitor tried to steal it right out from under us in order to charge 3 times as much. I will never forget how honest NSG was and still is today."

**David Huffman**

President —  
Power Systems Testing



performance by design<sup>sm</sup>

**NAT'L**  
SWITCHGEAR