OZ Optics Limited

Corporate Overview

OZ Optics Limited - China

May 2016



Agenda

- Company Profile
- OZ Optics Canada
- OZ Optics Turkey
- OZ Optics China
- Manufacturing Strategy
- Industry Standards
- Core Competencies
- Quality Policy
- Competitive Advantage



- Company founded in 1985;
- Corporate headquarters located in Ottawa, Canada;
- Manufacturing facility in Ottawa/Canada, Izmir/Turkey, and Jiaxing/China
- > Seven Product Groups: Laser-to-Fiber Delivery Systems, High Power Fiber Optic Components, Polarization Maintaining Products, Attenuators, Opto-Electronic Packaging, Test Equipment, Fiber Optic Sensor Systems
- > Sales offices in Canada, USA, Turkey and China









Three Product Groups:

Optical Test Fiber Optic Equipment 25% Fiber Optic Sensors **Components** 70%

- Over 1,000 products
- Leading Edge R&D



OZ Optics Products







OZ Optics Products





OZ Optics Products





Product Innovation





Product Innovation







Over 470 employees worldwide:

- 260 in Ottawa and US
- 50 in Turkey
- 160 in China

OZ China



OZ Canada





OZ Turkey



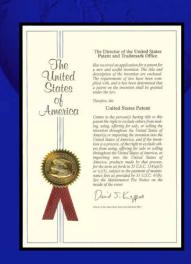
OZ Optics is lead by an experienced team:

- Ömür Sezerman, Chairman, President & CEO
 - Founder and CEO since inception (31 years)
- Zahide Sezerman, VP of Human Resources
 - With OZ Optics since inception (31 years)
- **Garland Best, VP of Components Division**
 - 24 years at OZ Optics
- **Gordon Youle, VP of Test Equipment Division**
 - 17 years at OZ Optics
- Martin Powell, Operation Manager
 - 12 years at OZ Optics
- Sarah Miller, Controller
 - 3 years at OZ Optics
- Metin Sezerman, General Manager of OZ Turkey
 - 15 years at OZ Optics
- Bing Li, General Manager of OZ Optics China
 - 12 years at OZ Optics PRIVATE AND CONFIDENTIAL



- ISO9001:2008 certified
- Broad patent portfolio
- Advanced proprietary processing technology











> Using our strong direct sales and distributors, we address the following markets:



OZ Optics has resellers and distributors in over 30 Countries & Regions and over 10,000 customers globally:



In-House Production Capabilities

- > Experienced and well-trained staff in following fields:
 - optical, mechanical, electronics & software

CNC Machine Shop



Clean Room



AR Coating



Laser Conditioning/Cleaving



Femtosecond Laser Lab





Branch Network







Facility – Ottawa Headquarters

- 60,000 sq ft. Manufacturing and R&D Facilities
- 15,000 sq ft. Admin, Sales and Marketing
- 15,000 sq ft. Training and Fitness Facility
- R&D, Product Design, Engineering, Final Assembly & QA

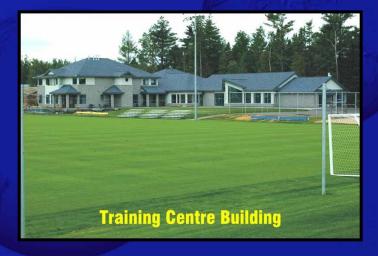






Facility - Ottawa Headquarters









OZ Optics – Turkey Factory

- Operational since 2000
- 33,000 sq ft. Manufacturing Facility
- Located in Free Trade Zone
- Low Tax Rates
- Sub Component Parts Manufacturing
- Cost Effective Manufacturing
- High Quality Labor







OZ Optics China

- Operational since 2009
- Wholly Foreign Owned Enterprise
- **Subcomponent Parts Manufacturing**
- **Cost Effective Manufacturing**
- High Quality Labor
- **Extensive Training** 3-6 months in OZ Canada)









OZ China Facility

Jiaxing, China

- Located in Economic Development Zone
- 500 sq meters Admin, Sales and Marketing
- 1500 sq meters Manufacturing Area
- 100 sq meters Class 10,000 Clean Room
- 100 sq meters ESD Working Area









OZ Optics – China Factory

Jiaxing, China

- Cost Effective Manufacturing
- ➤ High Quality Labor
- ➤ Low Cost Procurement
- Supply Chain Integration









Why We Chose Jiaxing

- Yangtze River Delta
- Location Advantages
 Customer Base & Supply
 Chain Integration
- Investment Incentives
- High Quality Labor
- Beautiful Scenery & Pleasant Climate









www.ozoptics.com

OZ Optics China

- **NPI & Production Line** Setup
- Work Instructions / **Process Control Plan**
- Operator Training & **Assessment**
- Trial productions commenced in December, 2010
- On-site training by OZ **CND Senior Engineers**
- Site qualification by OEM customers









OZ Optics China

Received ISO 9001:2008 Certificate in August, 2011



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OZ Optics China – Organizational Chart



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OZ Optics China – Production Lines

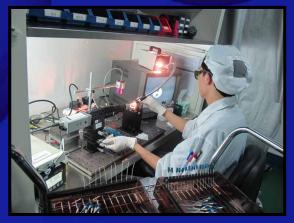
Current Production Lines:

Fiber Assemblies – SM, MM, PM and High Power Patchcords
 Capacity: 10,000+ pcs / month









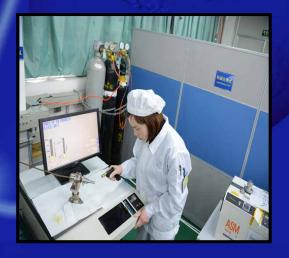


OZ Optics China — Production Lines

Current Production Lines:

2. Hermetic Assemblies - multichannel, V-Groove, Glass or **Metal Soldering** Capacity: 1,000+ pcs / month









OZ Optics China – Production Lines

Current Production Lines:

3. Laser Diode Packaging

Capacity: 1,000+ pcs / month







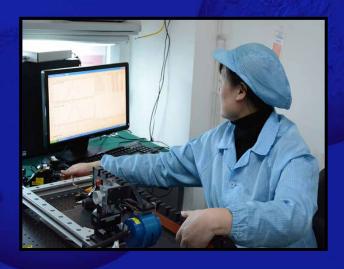


OZ Optics China – Production Lines

Current Production Lines:

- 4. Laser to Fiber Delivery System
- couplers / collimators / focusers

Capacity: 1,000+ pcs / month







OZ Optics China — Production Lines

Current Production Lines:

- 5. PM Components
- **Polarization Controller**
- PM Splitter/Combiner
- Polarizer
- PM Switch

Capacity: 500+ pcs/ month





- 6. Attenuators
- Variable Attenuators
- Fiber Pigtailed
- Standard & Miniature Housing

Capacity: 1000+ pcs / month

OZ Optics China – Production Lines

Production Line Currently Under Construction:

1. High Power Isolators:





OZ Optics China — Supporting Dept.

- **Glue / Clean Center**
- Strict control of all glue used in production
- All epoxy mixing records and samples are stored for traceability
- Metal parts are cleaned using internal cleaning recipe by Clean Center before issued to production





- Equipment Department:
- Maintenance and Calibration
- Equipment usage record

OZ Optics China – Quality Control

- Commitment to quality and continuous improvement
- All products are manufactured under strict quality control
 - incoming / in-process / out-going







OZ Optics China

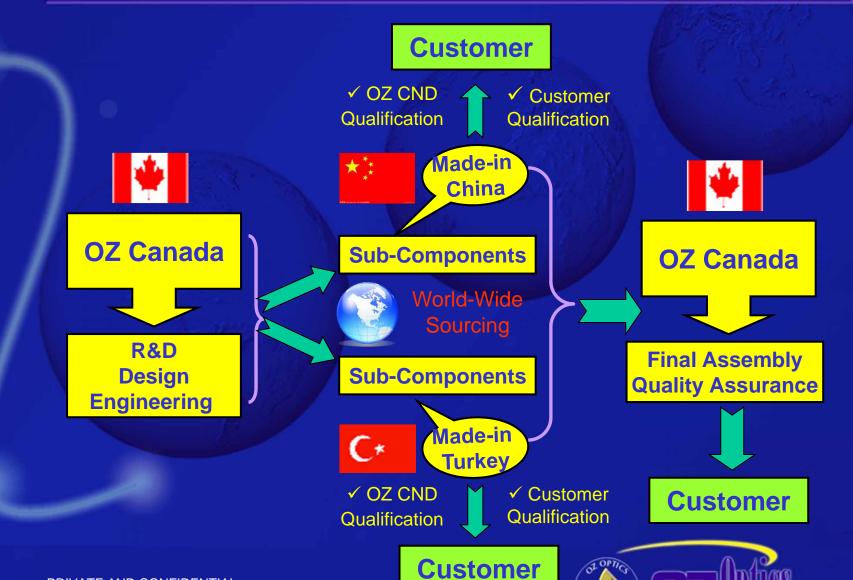




We Guarantee:

- **Exceptional Quality**
- **Superior Service**
- **On-Time Delivery**
- **Competitive Price**

Manufacturing Strategy



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Industry Standards

All products manufactured are in strict accordance with international industry standards:

> Telecordia Compliance



> CE Compliance



RoHS Compliance



- > ISO 9001:2008 Certified (China, Turkey and Canada)
- Controlled Goods Directorate Registered

Core Competencies

- Pioneer in Polarization Maintaining (PM) Components
- Leader in Wavelength Flattened, High Power
 & Low PDL Components
- Leader in High Power Fiber Optic Delivery Systems
- Custom Test Equipment, Including Polarization Test Equipment and FTTH Equipment
- Widest Range in Attenuator Product Offering
- Fiber Optic Distributed Strain and Temperature Sensors
- Complete product line for OCT applications & 2 Micron



Leading Technology



- power handling > 50W
- low loss, low cost turnkey solution



High Power

Collimators/Focusers

Pioneer in Polarization **Maintaining (PM) Components**

- wavelength flattened
- high power & low PDL
- PM test equipment

Distributed Stain and **Temperature Sensors**



- fast and simultaneous measurement of strain & temp
- large structure health monitoring

Leader in High Power Fiber Optic Deliver Systems - specializes in custom design



OUR VISION

- Be the preferred Supplier of choice
- Capture and expand market
- Maximize shareholder value



OUR MISSION

To become the leading provider of innovative optical products to telecom and non-telecom sectors

OUR CORE VALUES

- Leadership
- **Teamwork**
- **Boldness**
- Commitment
- Innovation
- Rewards

OUR QUALITY POLICY

- Provide our Customers with a competitive advantage, leveraging performance, price and delivery, through a continuous process of Quality advancement in all areas of our Company
- Communicate effectively to our Customers, Suppliers and Shareholders our commitment to **Quality and continuous improvement**
- **Promote opportunities of professional** development for all members of our Company through education, training and personal challenge

Ömür Sezerman **President**



Competitive Advantage



Exceptional Quality & Service

Success



Competitive **Pricing**





Extensive Experience In Fiber Optics Manufacturing

Global **Presence**



OZ Optics China

Your solution provider for existing and next generation fiber optic components and test equipment

Please Contact Our Sales Dept:

Tel: +86-573 8222 3078 x 8888 x 8040

Email: sales@ozoptics.com.cn



OZ Optics China

Thank You for Choosing OZ!

