

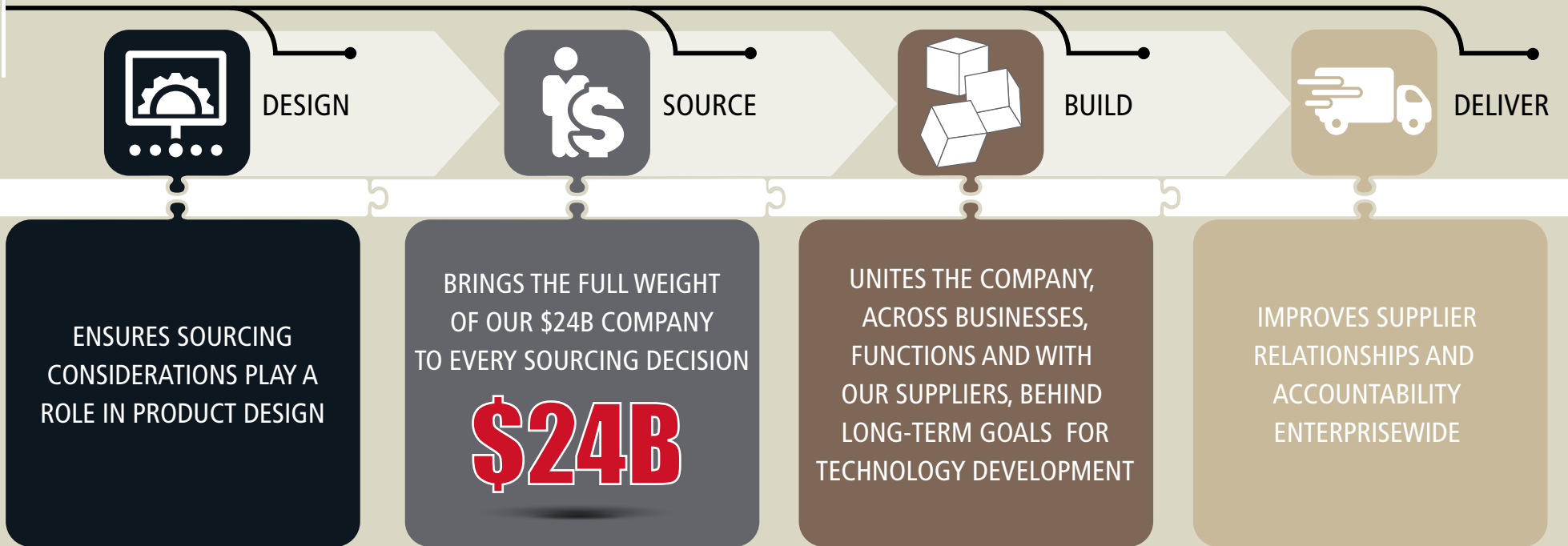


STRATEGIC SOURCING IS **WHAT** WE DO;  
ESPX IS **HOW** WE DO IT

## WHAT is ESPX?

The Enterprise Sourcing & Performance Excellence (ESPX) process is changing how we design, source, build and deliver the solutions our customers demand.

BECAUSE **HOW** YOU EXECUTE STRATEGIC SOURCING MATTERS



## THE FRAMEWORK

SYSTEMATIC



COLLABORATIVE



COLLECTIVE



OPTIMIZED



UNDERSTANDING CUSTOMER REQUIREMENTS

COLLABORATIVELY SOURCING



**ESPX**  
ENTERPRISE SOURCING & PERFORMANCE EXCELLENCE

IMPROVING STRATEGIC SUPPLIER RELATIONSHIPS

MANAGING PROGRAM EXECUTION



## the RESULTS



REDUCES COST



IMPROVES QUALITY



INCREASES PERFORMANCE