

10 Reasons to Choose REDCOM

1 REDCOM is a Defense market telecommunications expert

REDCOM is home to some leading telecommunications industry experts including numerous employees with a military service background. We understand your work environments, both tactical and strategic, and anticipate your needs. We equip the United States Army, Navy, Air Force, Marine Corps and Coast Guard as well as FEMA, NATO and others. We are experts in TDM to IP migration and integration. REDCOM equipment is interoperable, scalable and reliable.



2 REDCOM is interoperable

REDCOM solutions connect multi-technology networks which deliver maximum interoperability including, but not limited to: IPv6, IPv4, SS7/C7, CAS, DTMF, MFC/R2, MF/R1, ISDN PRI/BRI and Euro ISDN. REDCOM's leading edge TRANSip technology suite includes support for VoIP applications using the DoD mandated AS-SIP protocol for line side and trunking applications. TRANSip supports a wide variety of codecs as well as T.38 Fax over IP (FoIP), V.150.1 Modem over IP (MoIP), advanced bandwidth control and a suite of next generation telephony features.



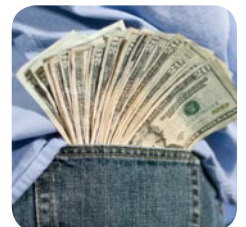
3 REDCOM has a global reputation for performance

REDCOM equipment is renowned for dependable performance in the most challenging conditions on the planet, including the Alaskan cold, the South Pacific heat and humidity, and the Middle East deserts. Moreover, REDCOM's easily deployable Tactical Communications Package (TCP) meets stringent impact and vibration specifications (MIL-STD-180F: Method 516.5 for Shock, Method 514.5 for Vibration) and is built to withstand the harsh conditions of airlift, seaborne transport and off road transportation.



4 REDCOM is cost effective: no maintenance contracts, no mandatory upgrades

REDCOM systems have no required maintenance schedule and no mandatory annual maintenance contracts. We offer pay-as-you-use them technical services, repairs, and upgrades. No mandatory upgrade means you are free to operate your REDCOM systems as purchased. Hundreds of REDCOM switches have operated for years with no upgrades – by customer choice.



Talk to the communications experts at REDCOM

For more information about how REDCOM can create a reliable solution for you, call us today at **+1.585.924.6500**, or e-mail sales@redcom.com

One Redcom Center, Victor, NY 14564-0995, U.S.A. www.redcom.com

5 REDCOM has world-class customer service

REDCOM's customer support organization provides world-class services and support for our systems installed in more than 50 countries across 6 continents. We offer comprehensive 24/7 customer support which includes professional services and training courses to help our global customers plan, install, deploy and maintain optimal performance in their REDCOM switching equipment.



6 REDCOM is five-nines, 99.999%, reliability

REDCOM telecommunication systems — TDM, IP, and hybrid TDM-IP solutions — are designed to meet and exceed five-nines reliability standard (less than 5.5 minutes of downtime per year) because we understand the importance of online uptime.



7 REDCOM equipment is made in the United States of America

All REDCOM products are proudly designed, manufactured and assembled in the United States of America.



8 REDCOM products are customized for your specific needs

REDCOM works with your specific requirements to provide a customized solution. REDCOM products can be used for demanding custom applications because of advanced capabilities which offer functionality that is not available with other platforms. REDCOM's accomplished technical staff may be leveraged to develop custom hardware and software solutions.



9 REDCOM has advanced production capabilities

All REDCOM products are designed and assembled in our Victor, New York headquarters. This world-class manufacturing facility allows us to maintain strict quality control and enables seamless communication between engineering staff and production teams. We have never missed a delivery date in over 30 years of business.



10 REDCOM has more than 30 years experience in the telecommunication industry

Incorporated in 1978, REDCOM has more than 30 years experience designing, manufacturing, and delivering advanced telecommunication systems. REDCOM is a private company which is not beholden to investment bankers or shareholders. REDCOM has a diverse global customer base serving Central Office markets, Emergency Responders, all branches of the U.S. Department of Defense, as well as Foreign Military and Enterprise applications. Diversified product lines ensure that economic fluctuations and technological changes do not significantly impact our ability to provide telecommunication solutions.



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