

## 10 reasons to do business with REDCOM

### 1 More than 30 years in telecom industry

REDCOM has been in business for more than 30 years, designing and manufacturing superior telecom equipment with a unique business philosophy. We have a deeper understanding of our customers' work environments and anticipate their needs, developing specific solutions quickly and economically.



### 2 No mandatory upgrades, maintenance requirements, or maintenance contracts

REDCOM systems have no required maintenance schedule. No required maintenance schedule means there is no mandatory maintenance contract. This results in significant savings each year to our customers. We offer pay-as-you-use-them technical services and repairs. And, there are no mandatory upgrades. Customers are free to operate their REDCOM systems as they purchased them. Hundreds of REDCOM switches have operated for years with no upgrades — by customer choice.



### 3 We are telecommunications experts

REDCOM is home to some of the leading experts in the telecommunications industry. No other company understands the migration path from TDM to IP better. Scalable, interoperable, and always reliable, REDCOM products deliver real-world solutions that work right now, wherever you live or work.



### 4 World renowned for reliability

Renowned for their performance in the most challenging conditions on Earth, including Alaska, the South Pacific, and the Middle East, REDCOM products provide the integrated solutions you can rely on. No matter how punishing or rugged your work environment, you'll find a reliable telecom solution with REDCOM.



### 5 Customize products to meet customers' specific needs

REDCOM customizes products to meet our customers' specific needs, and to meet or exceed production and delivery deadlines. During our more than 30 years in business, we have never missed a deadline. REDCOM products can be used for demanding custom applications thanks to scripting capabilities (both remote and automated) offering functionality that simply is not available with other platforms.



Talk to the communications experts at REDCOM

For more information about how REDCOM can create a reliable solution for you, call us today at +1.585.924.6500, or e-mail [sales@redcom.com](mailto:sales@redcom.com)

One Redcom Center, Victor, NY 14564-0995, U.S.A. [www.redcom.com](http://www.redcom.com)

## 6 Interoperable, future-proof solutions

REDCOM future proofs your network to interoperate today and tomorrow with a wide range of protocols and interfaces that enable secure and interoperable communications. REDCOM solutions connect multi-technology networks delivering maximum interoperability, including IPv4, IPv6, SS7/C7, GR-303, V5.2, CAS, DTMF, MFC/R2, MF/R1, FGC, FGD, CLASS, ISDN PRI/BRI and Euro ISDN. REDCOM also offers the leading-edge TRANSip® technology suite, which includes support for VoIP applications using the industry-standard SIP protocol for both line-side and trunking applications. TRANSip supports a wide variety of codecs as well as T.38 Fax over IP, V.150.1 Modem over IP and a suite of next-generation telephony features and advanced bandwidth controls.



## 7 Financial stability

We are a closely-held private company and are not beholden to investment bankers or shareholders. REDCOM has a diverse global customer base serving Central Office markets, Emergency Responders, all branches of the U.S. Department of Defense, as well as Foreign Military and Enterprise applications. Diversified product lines help ensure that marketplace and economic fluctuations or technological changes do not significantly impact our ability to provide solutions to our customers. This balance is the basis of our longevity and dedicated customer service.



## 8 Advanced production capabilities

All REDCOM products are designed and built within our Victor, New York headquarters. This world-class manufacturing facility allows us to maintain strict quality control and seamless communication between our engineering staff and production teams.



## 9 World-class customer service

With products installed in more than 50 countries across six continents, REDCOM's customer support organization provides world-class services and support. We offer comprehensive customer support services including 24/7 support services, professional services, and training courses to help our global customers plan, install, deploy and maintain their REDCOM switching equipment for optimal performance.



## 10 Made in America

All REDCOM products are proudly designed, manufactured and assembled in the United States.



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### Talk to the communications experts at REDCOM

For more information about how REDCOM can create a reliable solution for you, call us today at **+1.585.924.6500**, or e-mail [sales@redcom.com](mailto:sales@redcom.com)

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