## riverbed

# Sharpen Skill Sets, Increase Business Value

### Gain Solution Expertise and Confidence with Global Technical Education Services

Your organization has selected Riverbed solutions to gain the visibility, optimization, and control needed to achieve peak performance across your hybrid enterprise. But to effectively put these solutions to use, you need to ramp your staff up on key feature sets, best practices, and day-to-day operations.

Riverbed Professional Services offers a comprehensive educational curriculum that gives your teams the skills needed to fully utilize Riverbed's solutions and ensure business objectives are achieved. Why should your teams attend Riverbed's technical education courses?

- Build in-house proficiency with Riverbed solutions and expand your organization's skill sets
- Improve adoption and utilization of new or existing Riverbed deployments
- Stay up-to-date on new solution features and capabilities
- Enhance the long-term business value and ROI of your Riverbed solutions
- Network with industry experts in application and network performance management

### Flexible Delivery Models With Blended Approaches to Learning

In classrooms, on-site, or online: our courses accommodate your team's learning preferences and busy schedules.

### Classroom training

Riverbed offers instructor-led classroom training courses that feature in-depth lectures and hands-on

installation, configuration, and optimization experience within the Riverbed eLab environment. Our Riverbed Certified Solution Instructors (RCSIs) teach each course at any of the Riverbed Authorized Training Centers located around the world.

### On-site training

Prefer to have us come to you? We offer on-site training options where RCSIs deliver courses in locations you designate. Students receive the same lecture and hands-on lab experience provided during our general classes, and all discussions are tailored to your specific network and deployment needs. On-site classes are designed to minimize your travel costs, and are ideal for customers with six or more students who need to attend the same training class.

### Online classroom training

Riverbed also offers online, instructor-led seminars delivered live by an RCSI using StormWind and Cisco WebEx. From the comfort of their office or home, students receive the same lecture and hands-on lab experience provided during our general classes.

### Training Credits Offer Additional Flexibility

Training credits provide an easy and convenient method for ensuring your teams get the proper, ongoing education needed to support business and technical objectives. Purchase them in bulk and redeem them as training needs arise (for example, for new hires or as new product versions are released). Training credits are valid for six months from the purchase date.

### What Else Makes our Approach to Learning Effective?

## Instruction by industry and solution experts

There's no better way to learn the ins and outs of your Riverbed solutions than by following the experts. Our courses are designed and delivered by RCSIs who possess vast, real-world experience deploying Riverbed solutions in both simple and complex IT environments.

### Global coverage for added convenience

Riverbed partners with training organizations around the world to deliver courses to our global customer base. Each partner has completed a rigorous certification process so that every learning experience meets Riverbed's standards for consistency and quality.

### Hands-on eLab learning environment

The Riverbed eLab offers access to all products in an isolated environment that allows students to simulate real-world deployment scenarios. The lab is cloud-based and is accessible 24/7 – empowering students to learn and experiment anytime, anywhere.

### Digital materials for enhanced learning

All learning materials are distributed as eBooks, giving students a more interactive learning experience while ensuring they have instant access to the latest versions of their course guides.

### Riverbed Technical Education Course Catalog

Course	Description	Formats Offered			Required
		Classroom	On-site*	Online	Credits per Student**
WAN200 Optimization Essentials	A five-day course that offers an introduction to the Riverbed® Optimization System (RiOS®) with hands-on installation and configuration experience using Riverbed® SteelHead™ appliance deployment integration with the Riverbed® SteelCentral™ Controller, SteelHead™ Mobile, SteelHead™ Interceptor, and Riverbed® SteelFusion™.	Х	Х	X	50
WAN310 Optimizing Enterprise Applications and Protocols	A five-day course providing in-depth experience with RiOS, featuring hands-on configuration of applications and protocols using SteelHead and the SteelCentral Controller. The class provides common and advanced scenarios for Layer-7 application acceleration of video, email, HTTP, terminal service environments, and storage replication protocols, in addition to describing the use of the Virtual Services Platform. The class also provides details on optimizing UDP and IPV6 traffic and ways to securely encrypt all types of optimized data.	X	Х	X	50
WAN350 Implementing Enterprise Optimization Architectures	A five-day course that offers in-depth experience with RiOS, featuring hands-on installation and configuration experience using a SteelHead appliance and SteelHead virtual appliance with SteelCentral Controller deployment integration. The class provides common and advanced scenarios with QoS and both serial and parallel SteelHead clusters, as well as virtual in-path, lab-intensive deployments in policy-based routing, Web Cache Communication Protocol, and SteelHead Interceptor solutions.	Х	Х	Х	50
APM200 Application Performance Management Essentials	This five-day class offers an introduction to key Riverbed® SteelCentral™ Application Performance Management solutions with hands-on installation and configuration experience using SteelCentral AppResponse, AppInternals, and Transaction Analyzer to evaluate and predict application performance.	Х	Х	X	50
NPM200 Network Performance Management Essentials	A five-day introductory course for Riverbed <sup>®</sup> SteelCentral <sup>™</sup> application-aware network performance management (NPM) solutions with hands-on installation and configuration experience using SteelCentral NetProfiler, Flow Gateway, and NetShark. Also includes an introduction to packet analysis using SteelCentral Packet Analyzer and Wireshark <sup>®</sup> .	Х	Х	Х	50

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Course	Description	Formats Offered			Required
		Classroom	On-site*	Online	Credits per Student**
NOS200 Network Engineering, Operations and Planning Essentials	A five-day introduction to Riverbed SteelCentral Network Planning and Configuration Management (NPCM) solutions, specifically covering SteelCentral NetPlanner, NetAuditor, and NetCollector.	Х	Х	Х	50
MDL200 Modeler Suite Essentials	This five-day course starts with the fundamental concepts and mechanics of Riverbed® NetModeler, including wireless. It covers model building and approach, hierarchy, modeling in the Project, Node, and Process Editors, and many other features. More advanced topics are also covered, including process model methodology, modeling custom wireless effects, and efficiency techniques.	X	Х	X	50
SD200 Storage Delivery Essentials	A four-day introductory course to SteelFusion with hands-on installation and configuration experience using the SteelFusion graphical user and command line interfaces.	Х	Х	X	40

\* The list price for on-site training is \$35,000, plus \$2,500 for instructor travel and expenses (T&E) for all courses except SD200 Storage Delivery Essentials, which is \$28,000 + \$2,500 T&E. Training can also be delivered via WebEx, eliminating the \$2,500 for T&E. This is a great option if students reside in different geographies.

\*\* 1 Training Credit = \$100 USD for classroom or online training. Not applicable for on-site training.

### Take Your Riverbed Product Knowledge to the Next Level

To view our course schedule, please visit http://www.cvent.com/Events/Calendar/Calendar. aspx?cal=d3b6513c-867f-4035-819b-657ed775ec10

For more information, please visit the Technical Education Services section of our website: riverbed.com/services-training/#Technical\_Education **Ready to get started today?** Contact your Riverbed sales representative or call us toll free at 1-888-938-7123 to discuss pricing information.

#### About Riverbed

Riverbed, at more than \$1 billion in annual revenue, is the leader in application performance infrastructure, delivering the most complete platform for the hybrid enterprise to ensure applications perform as expected, data is always available when needed, and performance issues can be proactively detected and resolved before impacting business performance. Riverbed enables hybrid enterprises to transform application performance into a competitive advantage by maximizing employee productivity and leveraging IT to create new forms of operational agility. Riverbed's 26,000+ customers include 97% of the *Fortune* 100 and 98% of the *Forbes* Global 100. Learn more at riverbed.com/services-training.

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